

# Premium Financing: A Key to Effective Wealth Planning

For: Lee and Denise Hamilton



Presented By: \_\_\_\_\_

[Licensed user's name appears here]

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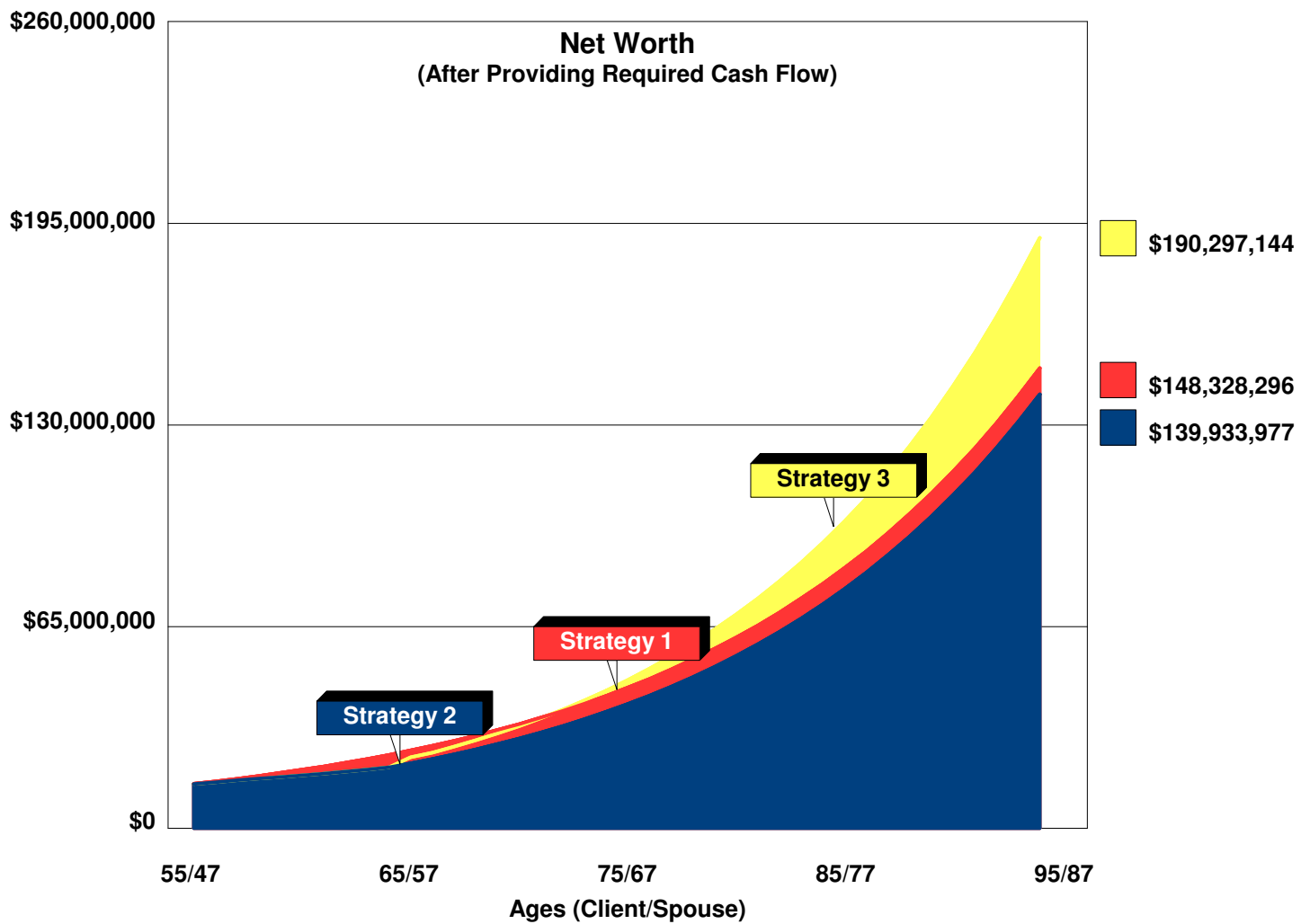
**Financial Analysis: Strategy 1 vs. Strategy 2 vs. Strategy 3**

# Financial Analysis: Strategy 1 vs. Strategy 2 vs. Strategy 3

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Comparison of Alternatives



<u>At Year 40</u>	
Strategy 1: Current Plan	\$148,328,296
Strategy 2: Add Premium Financing	\$139,933,977
Strategy 3: Family Net Worth incl. Trust's Cash Values	\$190,297,144

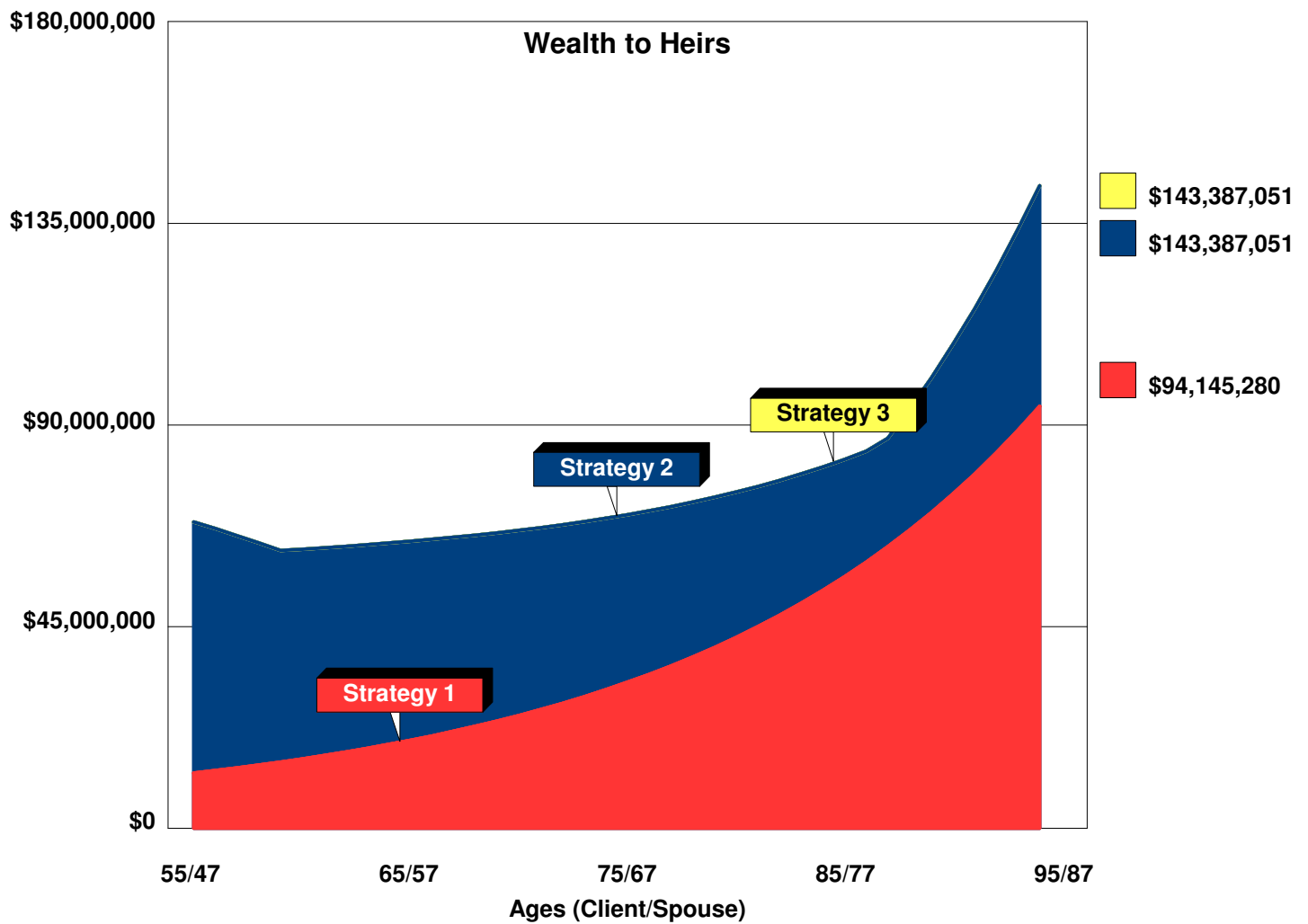
Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

# Financial Analysis: Strategy 1 vs. Strategy 2 vs. Strategy 3

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For: Lee Hamilton & Jan Hamilton

## Comparison of Alternatives



<u>At Year 40</u>	
Strategy 1: Current Plan	\$94,145,280
Strategy 2: Add Premium Financing	\$143,387,051
Strategy 3: Family Net Worth incl. Trust's Cash Values	\$143,387,051

Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

# Financial Analysis: Strategy 1 vs. Strategy 2 vs. Strategy 3

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For: Lee Hamilton & Jan Hamilton

## Comparison of Net Worth

Year	M/F Ages	Spendable Cash Flow			Net Worth*		
		Strategy 1	Strategy 2	Strategy 3	Strategy 1	Strategy 2	Strategy 3
		Current Plan	Add Premium Financing	Family Net Worth incl. Trust's Cash Values	Current Plan	Add Premium Financing	Family Net Worth incl. Trust's Cash Values
1	55/47	0	0	0	14,353,400	14,272,004	14,272,004
2	56/48	0	0	0	15,154,330	14,904,151	14,904,151
3	57/49	0	0	0	16,005,976	15,493,484	15,493,484
4	58/50	0	0	0	16,911,746	16,037,114	16,037,114
5	59/51	0	0	0	17,875,280	16,532,233	16,532,233
6	60/52	0	0	0	18,900,466	17,067,436	17,067,436
7	61/53	0	0	0	19,991,466	17,646,353	17,646,353
8	62/54	0	0	0	21,152,725	18,272,877	18,272,877
9	63/55	0	0	0	22,388,995	18,951,198	18,951,198
10	64/56	0	0	0	23,705,357	19,685,819	19,685,819
11	65/57	0	0	0	25,107,242	20,987,818	22,915,683
12	66/58	0	0	0	26,600,457	22,378,665	24,409,275
13	67/59	0	0	0	28,191,210	23,864,507	26,315,934
14	68/60	0	0	0	29,886,138	25,451,916	28,367,748
15	69/61	0	0	0	31,692,337	27,147,925	30,575,430
16	70/62	0	0	0	33,617,395	28,960,054	32,950,246
17	71/63	0	0	0	35,669,424	30,896,348	35,503,978
18	72/64	0	0	0	37,857,100	32,965,413	38,249,306
19	73/65	0	0	0	40,189,701	35,176,455	41,199,644
20	74/66	0	0	0	42,677,141	37,539,316	44,369,173
21	75/67	0	0	0	45,330,031	40,064,531	47,772,674
22	76/68	0	0	0	48,159,714	42,763,366	51,425,883
23	77/69	0	0	0	51,178,319	45,647,872	55,345,649
24	78/70	0	0	0	54,398,820	48,730,941	59,549,620
25	79/71	0	0	0	57,835,087	52,026,361	64,057,665
26	80/72	0	0	0	61,501,958	55,548,885	68,892,784
27	81/73	0	0	0	65,415,302	59,314,295	74,078,804
28	82/74	0	0	0	69,592,087	63,339,470	79,643,715
29	83/75	0	0	0	74,050,464	67,642,469	85,618,151
30	84/76	0	0	0	78,809,846	72,242,612	92,037,771
31	85/77	0	0	0	83,890,992	77,160,563	98,944,334
32	86/78	0	0	0	89,316,111	82,418,431	106,390,916
33	87/79	0	0	0	95,108,956	88,039,869	114,441,960
34	88/80	0	0	0	101,294,929	94,050,175	123,149,086
35	89/81	0	0	0	107,901,204	100,476,418	132,492,370
36	90/82	0	0	0	114,956,850	107,347,557	142,513,462
37	91/83	0	0	0	122,492,950	114,694,567	153,257,024
38	92/84	0	0	0	130,542,764	122,550,592	164,769,383
39	93/85	0	0	0	139,141,863	130,951,086	177,098,855
40	94/86	0	0	0	148,328,296	139,933,977	190,297,144
		0	0	0			

\*After spendable cash flow.

Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

**Financial Analysis: Strategy 1 - Current Plan**

# Financial Analysis: Strategy 1 - Current Plan

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton, Ages 55/47

## Client Information Summary

### Current Assets

<u>Liquid Assets:</u>	Liquid Assets (Taxable Interest)	\$	0	
	Liquid Assets (Tax Exempt Interest)		4,000,000	
	Equity Assets		0	
	Tax Deferred Assets		0	
				Total Liquid Assets
				4,000,000
<u>Illiquid Assets:</u>	Principal Residence		600,000	
	Investment Real Estate		9,000,000	
				Total Illiquid Assets
				9,600,000
<u>Other Assets:</u>				
				Total Other Assets Inside the Estate
				0
				Total Estate Assets
				\$13,600,000
				Total Other Assets Outside the Estate
				0

### Assumptions Used

<u>Income Tax Rates:</u>	Pre-Retirement	48.00%
	Retirement	48.00%
<u>Life Expectancy:</u>	Joint	40 Years
	Lee Hamilton	Age 94
	Jan Hamilton	Age 86
<u>Tax Exempt Account:</u>		Tax Exempt
	Yield Assumption	3.00%

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.



# Financial Analysis: Strategy 1 - Current Plan

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Details of Tax Exempt Account\*

		Tax Exempt Assets Initial Value 4,000,000			Tax Exempt Yield 3.00%		
Year	M/F Ages	(1) Beginning of Year Balance in Account	(2) Tax Exempt Account Withdrawal	(3) Balance in Account to Accrue	(4) Tax Exempt Interest Earned	(5) Net Year End Value of Account	
1	55/47	4,000,000	0	4,000,000	120,000	4,099,400	
2	56/48	4,099,400	0	4,099,400	122,982	4,201,270	
3	57/49	4,201,270	0	4,201,270	126,038	4,305,671	
4	58/50	4,305,671	0	4,305,671	129,170	4,412,667	
5	59/51	4,412,667	0	4,412,667	132,380	4,522,322	
6	60/52	4,522,322	0	4,522,322	135,670	4,634,702	
7	61/53	4,634,702	0	4,634,702	139,041	4,749,874	
8	62/54	4,749,874	0	4,749,874	142,496	4,867,908	
9	63/55	4,867,908	0	4,867,908	146,037	4,988,875	
10	64/56	4,988,875	0	4,988,875	149,666	5,112,848	
11	65/57	5,112,848	0	5,112,848	153,385	5,239,902	
12	66/58	5,239,902	0	5,239,902	157,197	5,370,114	
13	67/59	5,370,114	0	5,370,114	161,103	5,503,561	
14	68/60	5,503,561	0	5,503,561	165,107	5,640,325	
15	69/61	5,640,325	0	5,640,325	169,210	5,780,487	
16	70/62	5,780,487	0	5,780,487	173,415	5,924,132	
17	71/63	5,924,132	0	5,924,132	177,724	6,071,347	
18	72/64	6,071,347	0	6,071,347	182,140	6,222,220	
19	73/65	6,222,220	0	6,222,220	186,667	6,376,843	
20	74/66	6,376,843	0	6,376,843	191,305	6,535,307	
21	75/67	6,535,307	0	6,535,307	196,059	6,697,709	
22	76/68	6,697,709	0	6,697,709	200,931	6,864,147	
23	77/69	6,864,147	0	6,864,147	205,924	7,034,721	
24	78/70	7,034,721	0	7,034,721	211,042	7,209,534	
25	79/71	7,209,534	0	7,209,534	216,286	7,388,691	
26	80/72	7,388,691	0	7,388,691	221,661	7,572,300	
27	81/73	7,572,300	0	7,572,300	227,169	7,760,472	
28	82/74	7,760,472	0	7,760,472	232,814	7,953,320	
29	83/75	7,953,320	0	7,953,320	238,600	8,150,960	
30	84/76	8,150,960	0	8,150,960	244,529	8,353,512	
31	85/77	8,353,512	0	8,353,512	250,605	8,561,096	
32	86/78	8,561,096	0	8,561,096	256,833	8,773,839	
33	87/79	8,773,839	0	8,773,839	263,215	8,991,869	
34	88/80	8,991,869	0	8,991,869	269,756	9,215,317	
35	89/81	9,215,317	0	9,215,317	276,460	9,444,318	
36	90/82	9,444,318	0	9,444,318	283,330	9,679,010	
37	91/83	9,679,010	0	9,679,010	290,370	9,919,533	
38	92/84	9,919,533	0	9,919,533	297,586	10,166,033	
39	93/85	10,166,033	0	10,166,033	304,981	10,418,659	
40	94/86	10,418,659	0	10,418,659	312,560	10,677,563	
			0		8,061,444		

\*Assumes yield is not subject to income tax.  
Column (5) has been reduced by an assumed management fee of 0.50%.

# Financial Analysis: Strategy 1 - Current Plan

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For: Lee Hamilton & Jan Hamilton

## Summary of Illiquid Assets

Year	M/F Ages	(1) Principal Residence (4.00% Growth)	+	(2) Investment Real Estate (7.00% Growth)	=	(3) Total Illiquid Assets
1	55/47	624,000		9,630,000		10,254,000
2	56/48	648,960		10,304,100		10,953,060
3	57/49	674,918		11,025,387		11,700,305
4	58/50	701,915		11,797,164		12,499,079
5	59/51	729,992		12,622,966		13,352,958
6	60/52	759,191		13,506,573		14,265,764
7	61/53	789,559		14,452,033		15,241,592
8	62/54	821,141		15,463,676		16,284,817
9	63/55	853,987		16,546,133		17,400,120
10	64/56	888,147		17,704,362		18,592,509
11	65/57	923,672		18,943,668		19,867,340
12	66/58	960,619		20,269,724		21,230,343
13	67/59	999,044		21,688,605		22,687,649
14	68/60	1,039,006		23,206,807		24,245,813
15	69/61	1,080,566		24,831,284		25,911,850
16	70/62	1,123,789		26,569,474		27,693,263
17	71/63	1,168,740		28,429,337		29,598,077
18	72/64	1,215,490		30,419,390		31,634,880
19	73/65	1,264,110		32,548,748		33,812,858
20	74/66	1,314,674		34,827,160		36,141,834
21	75/67	1,367,261		37,265,061		38,632,322
22	76/68	1,421,951		39,873,616		41,295,567
23	77/69	1,478,829		42,664,769		44,143,598
24	78/70	1,537,983		45,651,303		47,189,286
25	79/71	1,599,502		48,846,894		50,446,396
26	80/72	1,663,482		52,266,176		53,929,658
27	81/73	1,730,021		55,924,809		57,654,830
28	82/74	1,799,222		59,839,545		61,638,767
29	83/75	1,871,191		64,028,313		65,899,504
30	84/76	1,946,039		68,510,295		70,456,334
31	85/77	2,023,880		73,306,016		75,329,896
32	86/78	2,104,835		78,437,437		80,542,272
33	87/79	2,189,029		83,928,058		86,117,087
34	88/80	2,276,590		89,803,022		92,079,612
35	89/81	2,367,653		96,089,233		98,456,886
36	90/82	2,462,360		102,815,480		105,277,840
37	91/83	2,560,854		110,012,563		112,573,417
38	92/84	2,663,288		117,713,443		120,376,731
39	93/85	2,769,820		125,953,384		128,723,204
40	94/86	2,880,612		134,770,121		137,650,733

# Financial Analysis: Strategy 1 - Current Plan

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For: Lee Hamilton & Jan Hamilton

## Hypothetical Net Worth (After Providing Required Cash Flow)

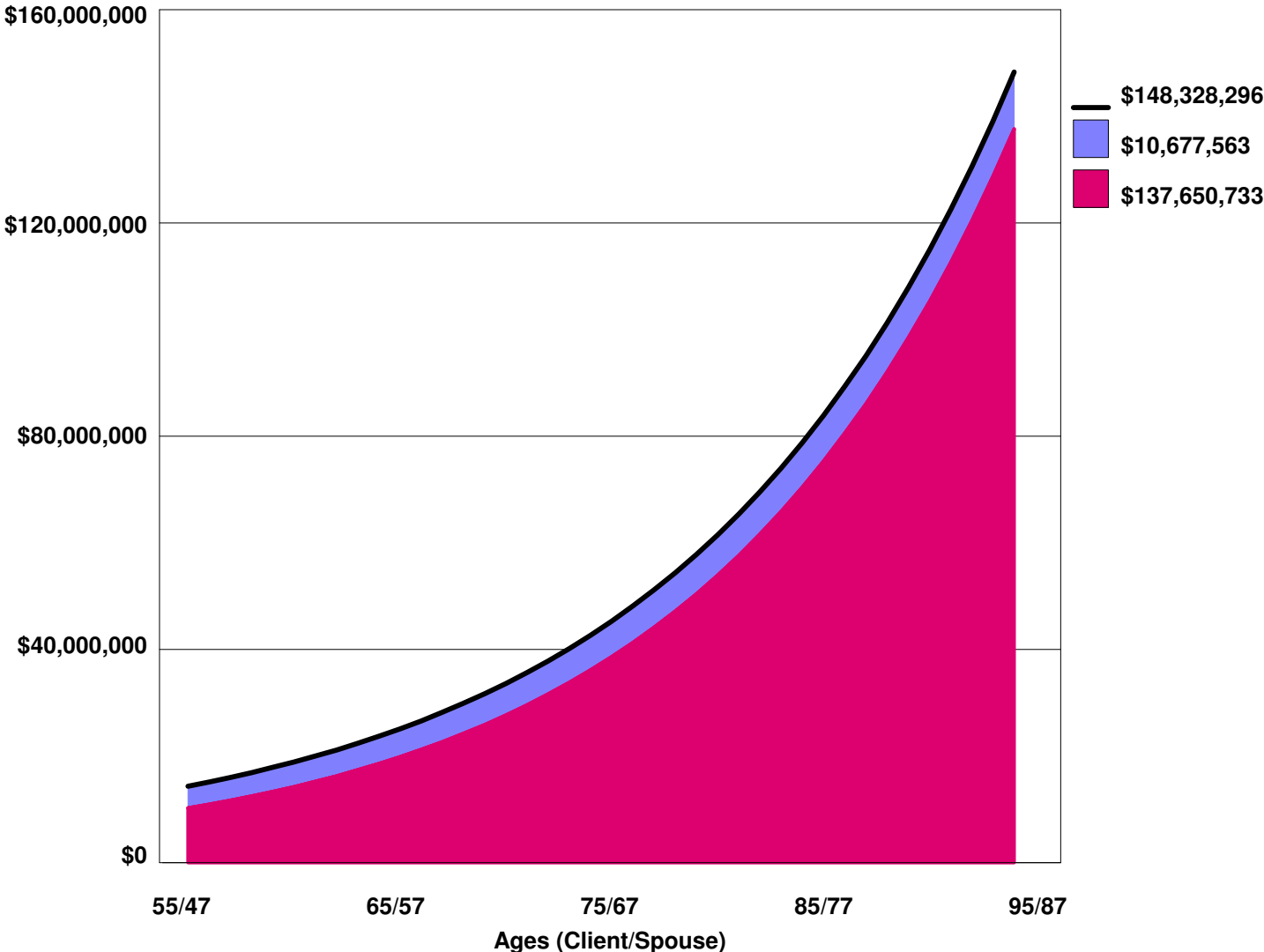
Year	M/F Ages	(1) Year End Value of Illiquid Assets	+	(2) Year End Value of Tax Exempt Assets	=	(3) Year End Hypothetical Net Worth
1	55/47	10,254,000		4,099,400		14,353,400
2	56/48	10,953,060		4,201,270		15,154,330
3	57/49	11,700,305		4,305,671		16,005,976
4	58/50	12,499,079		4,412,667		16,911,746
5	59/51	13,352,958		4,522,322		17,875,280
6	60/52	14,265,764		4,634,702		18,900,466
7	61/53	15,241,592		4,749,874		19,991,466
8	62/54	16,284,817		4,867,908		21,152,725
9	63/55	17,400,120		4,988,875		22,388,995
10	64/56	18,592,509		5,112,848		23,705,357
11	65/57	19,867,340		5,239,902		25,107,242
12	66/58	21,230,343		5,370,114		26,600,457
13	67/59	22,687,649		5,503,561		28,191,210
14	68/60	24,245,813		5,640,325		29,886,138
15	69/61	25,911,850		5,780,487		31,692,337
16	70/62	27,693,263		5,924,132		33,617,395
17	71/63	29,598,077		6,071,347		35,669,424
18	72/64	31,634,880		6,222,220		37,857,100
19	73/65	33,812,858		6,376,843		40,189,701
20	74/66	36,141,834		6,535,307		42,677,141
21	75/67	38,632,322		6,697,709		45,330,031
22	76/68	41,295,567		6,864,147		48,159,714
23	77/69	44,143,598		7,034,721		51,178,319
24	78/70	47,189,286		7,209,534		54,398,820
25	79/71	50,446,396		7,388,691		57,835,087
26	80/72	53,929,658		7,572,300		61,501,958
27	81/73	57,654,830		7,760,472		65,415,302
28	82/74	61,638,767		7,953,320		69,592,087
29	83/75	65,899,504		8,150,960		74,050,464
30	84/76	70,456,334		8,353,512		78,809,846
31	85/77	75,329,896		8,561,096		83,890,992
32	86/78	80,542,272		8,773,839		89,316,111
33	87/79	86,117,087		8,991,869		95,108,956
34	88/80	92,079,612		9,215,317		101,294,929
35	89/81	98,456,886		9,444,318		107,901,204
36	90/82	105,277,840		9,679,010		114,956,850
37	91/83	112,573,417		9,919,533		122,492,950
38	92/84	120,376,731		10,166,033		130,542,764
39	93/85	128,723,204		10,418,659		139,141,863
40	94/86	137,650,733		10,677,563		148,328,296

# Financial Analysis: Strategy 1 - Current Plan

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Hypothetical Net Worth (After Providing Required Cash Flow) 40 Year Analysis



**At Year 40**

Hypothetical Net Worth — \$148,328,296

Tax Exempt Assets ■ \$10,677,563

Illiquid Assets ■ \$137,650,733

# Financial Analysis: Strategy 1 - Current Plan

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Wealth Transfer Summary (After Providing Required Cash Flow)

Note from Bob: Check the arrows below to see the serious estate tax problems of the current plan.

Year	M/F Ages	(1) Total Estate Assets*	(2) Total Transfer Taxes**	(3) Net Estate to Heirs	(4) Year End Total Assets Outside the Estate	(5) Year End Wealth Transferred to Heirs
1	55/47	14,353,400	2,002,564	12,350,836	0	12,350,836
2	56/48	15,154,330	2,242,992	12,911,338	0	12,911,338
3	57/49	16,005,976	2,498,749	13,507,227	0	13,507,227
4	58/50	16,911,746	2,771,403	14,140,343	0	14,140,343
5	59/51	17,875,280	3,070,629	14,804,651	0	14,804,651
6	60/52	18,900,466	3,398,215	15,502,251	0	15,502,251
7	61/53	19,991,466	3,748,075	16,243,391	0	16,243,391
8	62/54	21,152,725	4,130,254	17,022,471	0	17,022,471
9	63/55	22,388,995	4,530,938	17,858,057	0	17,858,057
10	64/56	23,705,357	4,976,464	18,728,893	0	18,728,893
11	65/57	25,107,242	5,445,331	19,661,911	0	19,661,911
12	66/58	26,600,457	5,956,210	20,644,247	0	20,644,247
13	67/59	28,191,210	6,511,957	21,679,253	0	21,679,253
14	68/60	29,886,138	7,107,624	22,778,514	0	22,778,514
15	69/61	31,692,337	7,738,475	23,953,862	0	23,953,862
16	70/62	33,617,395	8,432,002	25,185,393	0	25,185,393
17	71/63	35,669,424	9,167,935	26,501,489	0	26,501,489
18	72/64	37,857,100	9,966,266	27,890,834	0	27,890,834
19	73/65	40,189,701	10,823,262	29,366,439	0	29,366,439
20	74/66	42,677,141	11,743,485	30,933,656	0	30,933,656
21	75/67	45,330,031	12,731,814	32,598,217	0	32,598,217
22	76/68	48,159,714	13,801,468	34,358,246	0	34,358,246
23	77/69	51,178,319	14,950,027	36,228,292	0	36,228,292
24	78/70	54,398,820	16,175,457	38,223,363	0	38,223,363
25	79/71	57,835,087	17,500,140	40,334,947	0	40,334,947
26	80/72	61,501,958	18,922,901	42,579,057	0	42,579,057
27	81/73	65,415,302	20,443,039	44,972,263	0	44,972,263
28	82/74	69,592,087	22,084,360	47,507,727	0	47,507,727
29	83/75	74,050,464	23,847,213	50,203,251	0	50,203,251
30	84/76	78,809,846	25,732,529	53,077,317	0	53,077,317
31	85/77	83,890,992	27,765,856	56,125,136	0	56,125,136
32	86/78	89,316,111	29,941,411	59,374,700	0	59,374,700
33	87/79	95,108,956	32,278,120	62,830,836	0	62,830,836
34	88/80	101,294,929	34,787,667	66,507,262	0	66,507,262
35	89/81	107,901,204	37,482,554	70,418,650	0	70,418,650
36	90/82	114,956,850	40,368,151	74,588,699	0	74,588,699
37	91/83	122,492,950	43,466,757	79,026,193	0	79,026,193
38	92/84	130,542,764	46,793,671	83,749,093	0	83,749,093
39	93/85	139,141,863	50,357,257	88,784,606	0	88,784,606
40	94/86	148,328,296	54,183,016	94,145,280	0	94,145,280



Summary at Life Expectancy (Year 40)

→	Total Estate Assets	\$ 148,328,296
→	Wealth Transferred to Heirs	\$ 94,145,280

\*Net of cash flow provided  
 \*\*See Transfer Tax Details report for details.

# Financial Analysis: Strategy 1 - Current Plan

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Transfer Tax Details

Year	M/F Ages	(1) Liquid Assets	+	(2) Illiquid Assets	=	(3) Total Estate Assets	(4) Taxable Estate Before State Death Tax Deduction	(5) State Death Tax*	(6) Taxable Estate Subject to Federal Estate Tax (4) - (5)	(7) Remaining Available Unified Credit Equivalent**	(8) Federal Estate Tax	(9) Total Transfer Taxes (5)+(8)
1	55/47	4,099,400		10,254,000		14,353,400	14,353,400	1,035,340	13,318,060	10,900,000	967,224	2,002,564
2	56/48	4,201,270		10,953,060		15,154,330	15,154,330	1,115,433	14,038,897	11,220,000	1,127,559	2,242,992
3	57/49	4,305,671		11,700,305		16,005,976	16,005,976	1,200,598	14,805,378	11,560,000	1,298,151	2,498,749
4	58/50	4,412,667		12,499,079		16,911,746	16,911,746	1,291,175	15,620,571	11,920,000	1,480,228	2,771,403
5	59/51	4,522,322		13,352,958		17,875,280	17,875,280	1,387,528	16,487,752	12,280,000	1,683,101	3,070,629
6	60/52	4,634,702		14,265,764		18,900,466	18,900,466	1,490,047	17,410,419	12,640,000	1,908,168	3,398,215
7	61/53	4,749,874		15,241,592		19,991,466	19,991,466	1,599,147	18,392,319	13,020,000	2,148,928	3,748,075
8	62/54	4,867,908		16,284,817		21,152,725	21,152,725	1,715,273	19,437,452	13,400,000	2,414,981	4,130,254
9	63/55	4,988,875		17,400,120		22,388,995	22,388,995	1,838,900	20,550,095	13,820,000	2,692,038	4,530,938
10	64/56	5,112,848		18,592,509		23,705,357	23,705,357	1,970,536	21,734,821	14,220,000	3,005,928	4,976,464
11	65/57	5,239,902		19,867,340		25,107,242	25,107,242	2,110,724	22,996,518	14,660,000	3,334,607	5,445,331
12	66/58	5,370,114		21,230,343		26,600,457	26,600,457	2,260,046	24,340,411	15,100,000	3,696,164	5,956,210
13	67/59	5,503,561		22,687,649		28,191,210	28,191,210	2,419,121	25,772,089	15,540,000	4,092,836	6,511,957
14	68/60	5,640,325		24,245,813		29,886,138	29,886,138	2,588,614	27,297,524	16,000,000	4,519,010	7,107,624
15	69/61	5,780,487		25,911,850		31,692,337	31,692,337	2,769,234	28,923,103	16,500,000	4,969,241	7,738,475
16	70/62	5,924,132		27,693,263		33,617,395	33,617,395	2,961,740	30,655,655	16,980,000	5,470,262	8,432,002
17	71/63	6,071,347		29,598,077		35,669,424	35,669,424	3,166,942	32,502,482	17,500,000	6,000,993	9,167,935
18	72/64	6,222,220		31,634,880		37,857,100	37,857,100	3,385,710	34,471,390	18,020,000	6,580,556	9,966,266
19	73/65	6,376,843		33,812,858		40,189,701	40,189,701	3,618,970	36,570,731	18,560,000	7,204,292	10,823,262
20	74/66	6,535,307		36,141,834		42,677,141	42,677,141	3,867,714	38,809,427	19,120,000	7,875,771	11,743,485
21	75/67	6,697,709		38,632,322		45,330,031	45,330,031	4,133,003	41,197,028	19,700,000	8,598,811	12,731,814
22	76/68	6,864,147		41,295,567		48,159,714	48,159,714	4,415,971	43,743,743	20,280,000	9,385,497	13,801,468
23	77/69	7,034,721		44,143,598		51,178,319	51,178,319	4,717,832	46,460,487	20,880,000	10,232,195	14,950,027
24	78/70	7,209,534		47,189,286		54,398,820	54,398,820	5,039,882	49,358,938	21,520,000	11,135,575	16,175,457
25	79/71	7,388,691		50,446,396		57,835,087	57,835,087	5,383,509	52,451,578	22,160,000	12,116,631	17,500,140
26	80/72	7,572,300		53,929,658		61,501,958	61,501,958	5,750,196	55,751,762	22,820,000	13,172,705	18,922,901
27	81/73	7,760,472		57,654,830		65,415,302	65,415,302	6,141,530	59,273,772	23,520,000	14,301,509	20,443,039
28	82/74	7,953,320		61,638,767		69,592,087	69,592,087	6,559,209	63,032,878	24,220,000	15,525,151	22,084,360
29	83/75	8,150,960		65,899,504		74,050,464	74,050,464	7,005,046	67,045,418	24,940,000	16,842,167	23,847,213
30	84/76	8,353,512		70,456,334		78,809,846	78,809,846	7,480,985	71,328,861	25,700,000	18,251,544	25,732,529
31	85/77	8,561,096		75,329,896		83,890,992	83,890,992	7,989,099	75,901,893	26,460,000	19,776,757	27,765,856
32	86/78	8,773,839		80,542,272		89,316,111	89,316,111	8,531,611	80,784,500	27,260,000	21,409,800	29,941,411
33	87/79	8,991,869		86,117,087		95,108,956	95,108,956	9,110,896	85,998,060	28,080,000	23,167,224	32,278,120
34	88/80	9,215,317		92,079,612		101,294,929	101,294,929	9,729,493	91,565,436	28,920,000	25,058,174	34,787,667
35	89/81	9,444,318		98,456,886		107,901,204	107,901,204	10,390,120	97,511,084	29,780,000	27,092,434	37,482,554
36	90/82	9,679,010		105,277,840		114,956,850	114,956,850	11,095,685	103,861,165	30,680,000	29,272,466	40,368,151
37	91/83	9,919,533		112,573,417		122,492,950	122,492,950	11,849,295	110,643,655	31,600,000	31,617,462	43,466,757
38	92/84	10,166,033		120,376,731		130,542,764	130,542,764	12,654,276	117,888,488	32,540,000	34,139,395	46,793,671
39	93/85	10,418,659		128,723,204		139,141,863	139,141,863	13,514,186	125,627,677	33,520,000	36,843,071	50,357,257
40	94/86	10,677,563		137,650,733		148,328,296	148,328,296	14,432,830	133,895,466	34,520,000	39,750,186	54,183,016

Column (2) is net of any liabilities.

\*The state estate tax and/or state inheritance tax (collectively "death tax") assumes a \$4,000,000 exemption and a 10.00% tax and is an estimate. It is not based on the death tax of a particular state. Be certain to contact your legal and tax advisers for precise state death tax calculations.

\*\*Unified Credit Equivalent is indexed for inflation at 3.00%.

Column (8) assumes half the amount shown in column (7) is transferred to a credit shelter trust by the first spouse to die.

# Financial Analysis: Strategy 1 - Current Plan

Presented By: [Licensed user's name appears here]

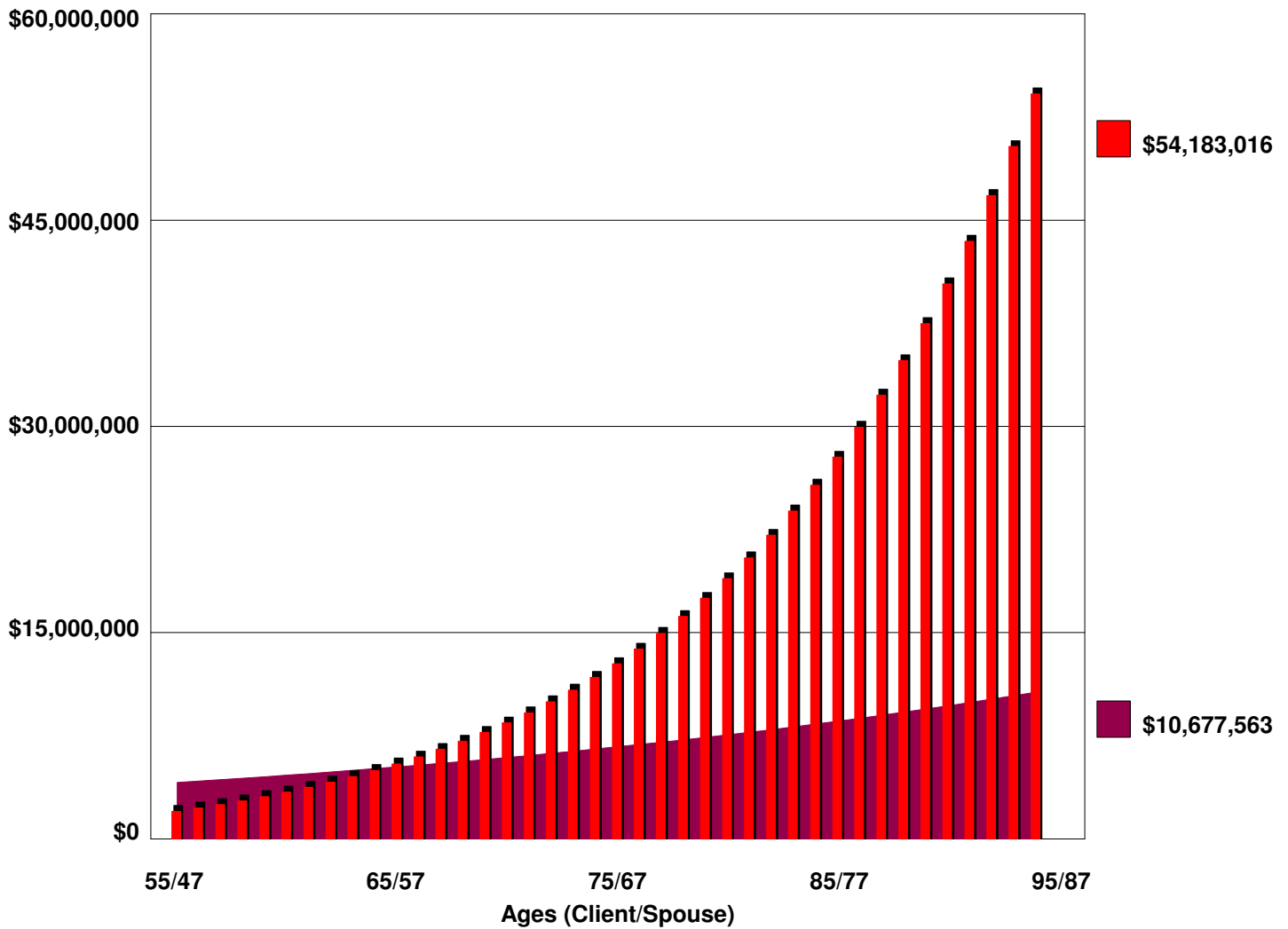
For: Lee Hamilton & Jan Hamilton

## Liquid Assets Available to Pay Transfer Taxes (After Providing Required Cash Flow)

Year	M/F Ages	Transfer Taxes	Available Liquid Assets		
		(1) Total Transfer Taxes	(2) Total Liquid Assets	(3) Liquid Assets Available to Pay Transfer Taxes*	(4) Balance of Liquid Assets (3) - (1)
1	55/47	2,002,564	4,099,400	4,099,400	2,096,836
2	56/48	2,242,992	4,201,270	4,201,270	1,958,278
3	57/49	2,498,749	4,305,671	4,305,671	1,806,922
4	58/50	2,771,403	4,412,667	4,412,667	1,641,264
5	59/51	3,070,629	4,522,322	4,522,322	1,451,693
6	60/52	3,398,215	4,634,702	4,634,702	1,236,487
7	61/53	3,748,075	4,749,874	4,749,874	1,001,799
8	62/54	4,130,254	4,867,908	4,867,908	737,654
9	63/55	4,530,938	4,988,875	4,988,875	457,937
10	64/56	4,976,464	5,112,848	5,112,848	136,384
11	65/57	5,445,331	5,239,902	5,239,902	-205,429
12	66/58	5,956,210	5,370,114	5,370,114	-586,096
13	67/59	6,511,957	5,503,561	5,503,561	-1,008,396
14	68/60	7,107,624	5,640,325	5,640,325	-1,467,299
15	69/61	7,738,475	5,780,487	5,780,487	-1,957,988
16	70/62	8,432,002	5,924,132	5,924,132	-2,507,870
17	71/63	9,167,935	6,071,347	6,071,347	-3,096,588
18	72/64	9,966,266	6,222,220	6,222,220	-3,744,046
19	73/65	10,823,262	6,376,843	6,376,843	-4,446,419
20	74/66	11,743,485	6,535,307	6,535,307	-5,208,178
21	75/67	12,731,814	6,697,709	6,697,709	-6,034,105
22	76/68	13,801,468	6,864,147	6,864,147	-6,937,321
23	77/69	14,950,027	7,034,721	7,034,721	-7,915,306
24	78/70	16,175,457	7,209,534	7,209,534	-8,965,923
25	79/71	17,500,140	7,388,691	7,388,691	-10,111,449
26	80/72	18,922,901	7,572,300	7,572,300	-11,350,601
27	81/73	20,443,039	7,760,472	7,760,472	-12,682,567
28	82/74	22,084,360	7,953,320	7,953,320	-14,131,040
29	83/75	23,847,213	8,150,960	8,150,960	-15,696,253
30	84/76	25,732,529	8,353,512	8,353,512	-17,379,017
31	85/77	27,765,856	8,561,096	8,561,096	-19,204,760
32	86/78	29,941,411	8,773,839	8,773,839	-21,167,572
33	87/79	32,278,120	8,991,869	8,991,869	-23,286,251
34	88/80	34,787,667	9,215,317	9,215,317	-25,572,350
35	89/81	37,482,554	9,444,318	9,444,318	-28,038,236
36	90/82	40,368,151	9,679,010	9,679,010	-30,689,141
37	91/83	43,466,757	9,919,533	9,919,533	-33,547,224
38	92/84	46,793,671	10,166,033	10,166,033	-36,627,638
39	93/85	50,357,257	10,418,659	10,418,659	-39,938,598
40	94/86	54,183,016	10,677,563	10,677,563	-43,505,453

There are not sufficient liquid assets available to cover the expected transfer taxes in all years illustrated.

## Liquid Assets Available to Pay Transfer Taxes (After Providing Required Cash Flow) 40 Year Analysis



At Year 40

**Annual Transfer Taxes**    █    \$54,183,016

**Liquid Assets Available**    █    \$10,677,563

There are not sufficient liquid assets available to cover the expected transfer taxes in all years illustrated.

Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.



**Financial Analysis: Strategy 2 - Current Plan + Premium Financing**

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Cash Flow Analysis

Note from Bob: Column (2) shows the gifts to the trust to provide it with the cash flow for the loan interest.

Year	M/F Ages	Annual Cash Flow Required			Annual Cash Flow Provided		
		(1) After Tax Spendable Cash Flow Required	(2) After Tax Cash Flow for Annual Gifts	(3) Total After Tax Cash Flow Required*	(4) Expected After Tax Cash Flow	(5) After Tax Cash Flow from Tax Exempt Account	(6) Total After Tax Cash Flow Provided*
1	55/47	0	79,422	79,422	0	79,422	79,422
2	56/48	0	162,717	162,717	0	162,717	162,717
3	57/49	0	249,887	249,887	0	249,887	249,887
4	58/50	0	340,932	340,932	0	340,932	340,932
5	59/51	0	435,850	435,850	0	435,850	435,850
6	60/52	0	445,536	445,536	0	445,536	445,536
7	61/53	0	455,221	455,221	0	455,221	455,221
8	62/54	0	464,907	464,907	0	464,907	464,907
9	63/55	0	474,592	474,592	0	474,592	474,592
10	64/56	0	484,278	484,278	0	484,278	484,278
11	65/57	0	0	0	0	0	0
12	66/58	0	0	0	0	0	0
13	67/59	0	0	0	0	0	0
14	68/60	0	0	0	0	0	0
15	69/61	0	0	0	0	0	0
16	70/62	0	0	0	0	0	0
17	71/63	0	0	0	0	0	0
18	72/64	0	0	0	0	0	0
19	73/65	0	0	0	0	0	0
20	74/66	0	0	0	0	0	0
21	75/67	0	0	0	0	0	0
22	76/68	0	0	0	0	0	0
23	77/69	0	0	0	0	0	0
24	78/70	0	0	0	0	0	0
25	79/71	0	0	0	0	0	0
26	80/72	0	0	0	0	0	0
27	81/73	0	0	0	0	0	0
28	82/74	0	0	0	0	0	0
29	83/75	0	0	0	0	0	0
30	84/76	0	0	0	0	0	0
31	85/77	0	0	0	0	0	0
32	86/78	0	0	0	0	0	0
33	87/79	0	0	0	0	0	0
34	88/80	0	0	0	0	0	0
35	89/81	0	0	0	0	0	0
36	90/82	0	0	0	0	0	0
37	91/83	0	0	0	0	0	0
38	92/84	0	0	0	0	0	0
39	93/85	0	0	0	0	0	0
40	94/86	0	0	0	0	0	0
		0	3,593,342	3,593,342	0	3,593,342	3,593,342

\*IMPORTANT NOTE: For this plan to be financially sound, column (6) must be sufficient to provide the values in column (3).

Column (2): see "Gifting Cash Flow Details".

Column (4): see "Expected Cash Flow".

Column (5): see "Details of Tax Exempt Account".

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Gifting Cash Flow Details

Year	M/F Ages	(1) Gift to Trust for Loan Interest	(2) Total After Tax Cash Flow for Gifts
1	55/47	79,422	79,422
2	56/48	162,717	162,717
3	57/49	249,887	249,887
4	58/50	340,932	340,932
5	59/51	435,850	435,850
6	60/52	445,536	445,536
7	61/53	455,221	455,221
8	62/54	464,907	464,907
9	63/55	474,592	474,592
10	64/56	484,278	484,278
11	65/57	0	0
12	66/58	0	0
13	67/59	0	0
14	68/60	0	0
15	69/61	0	0
16	70/62	0	0
17	71/63	0	0
18	72/64	0	0
19	73/65	0	0
20	74/66	0	0
21	75/67	0	0
22	76/68	0	0
23	77/69	0	0
24	78/70	0	0
25	79/71	0	0
26	80/72	0	0
27	81/73	0	0
28	82/74	0	0
29	83/75	0	0
30	84/76	0	0
31	85/77	0	0
32	86/78	0	0
33	87/79	0	0
34	88/80	0	0
35	89/81	0	0
36	90/82	0	0
37	91/83	0	0
38	92/84	0	0
39	93/85	0	0
40	94/86	0	0
		<b>3,593,342</b>	<b>3,593,342</b>

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Details of Tax Exempt Account\*

Note from Bob: The source of the gifts to the trust is the tax exempt account.

		Tax Exempt Assets Initial Value 4,000,000	Tax Exempt Yield 3.00%			
Year	M/F Ages	(1) Beginning of Year Balance in Account	(2) Tax Exempt Account Withdrawal	(3) Balance in Account to Accrue	(4) Tax Exempt Interest Earned	(5) Net Year End Value of Account
1	55/47	4,000,000	79,422	3,920,578	117,617	4,018,004
2	56/48	4,018,004	162,717	3,855,287	115,659	3,951,091
3	57/49	3,951,091	249,887	3,701,204	111,036	3,793,179
4	58/50	3,793,179	340,932	3,452,247	103,567	3,538,035
5	59/51	3,538,035	435,850	3,102,185	93,066	3,179,275
6	60/52	3,179,275	445,536	2,733,739	82,012	2,801,672
7	61/53	2,801,672	455,221	2,346,451	70,394	2,404,761
8	62/54	2,404,761	464,907	1,939,854	58,196	1,988,060
9	63/55	1,988,060	474,592	1,513,468	45,404	1,551,078
10	64/56	1,551,078	484,278	1,066,800	32,004	1,093,310
11	65/57	1,093,310	0	1,093,310	32,799	1,120,478
12	66/58	1,120,478	0	1,120,478	33,614	1,148,322
13	67/59	1,148,322	0	1,148,322	34,450	1,176,858
14	68/60	1,176,858	0	1,176,858	35,306	1,206,103
15	69/61	1,206,103	0	1,206,103	36,183	1,236,075
16	70/62	1,236,075	0	1,236,075	37,082	1,266,791
17	71/63	1,266,791	0	1,266,791	38,004	1,298,271
18	72/64	1,298,271	0	1,298,271	38,948	1,330,533
19	73/65	1,330,533	0	1,330,533	39,916	1,363,597
20	74/66	1,363,597	0	1,363,597	40,908	1,397,482
21	75/67	1,397,482	0	1,397,482	41,924	1,432,209
22	76/68	1,432,209	0	1,432,209	42,966	1,467,799
23	77/69	1,467,799	0	1,467,799	44,034	1,504,274
24	78/70	1,504,274	0	1,504,274	45,128	1,541,655
25	79/71	1,541,655	0	1,541,655	46,250	1,579,965
26	80/72	1,579,965	0	1,579,965	47,399	1,619,227
27	81/73	1,619,227	0	1,619,227	48,577	1,659,465
28	82/74	1,659,465	0	1,659,465	49,784	1,700,703
29	83/75	1,700,703	0	1,700,703	51,021	1,742,965
30	84/76	1,742,965	0	1,742,965	52,289	1,786,278
31	85/77	1,786,278	0	1,786,278	53,588	1,830,667
32	86/78	1,830,667	0	1,830,667	54,920	1,876,159
33	87/79	1,876,159	0	1,876,159	56,285	1,922,782
34	88/80	1,922,782	0	1,922,782	57,683	1,970,563
35	89/81	1,970,563	0	1,970,563	59,117	2,019,532
36	90/82	2,019,532	0	2,019,532	60,586	2,069,717
37	91/83	2,069,717	0	2,069,717	62,092	2,121,150
38	92/84	2,121,150	0	2,121,150	63,635	2,173,861
39	93/85	2,173,861	0	2,173,861	65,216	2,227,882
40	94/86	2,227,882	0	2,227,882	66,836	2,283,244
			3,593,342		2,265,495	

\*Assumes yield is not subject to income tax.  
Column (5) has been reduced by an assumed management fee of 0.50%.

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Summary of Illiquid Assets

Year	M/F Ages	(1) Principal Residence (4.00% Growth)	+	(2) Investment Real Estate (7.00% Growth)	=	(3) Total Illiquid Assets
1	55/47	624,000		9,630,000		10,254,000
2	56/48	648,960		10,304,100		10,953,060
3	57/49	674,918		11,025,387		11,700,305
4	58/50	701,915		11,797,164		12,499,079
5	59/51	729,992		12,622,966		13,352,958
6	60/52	759,191		13,506,573		14,265,764
7	61/53	789,559		14,452,033		15,241,592
8	62/54	821,141		15,463,676		16,284,817
9	63/55	853,987		16,546,133		17,400,120
10	64/56	888,147		17,704,362		18,592,509
11	65/57	923,672		18,943,668		19,867,340
12	66/58	960,619		20,269,724		21,230,343
13	67/59	999,044		21,688,605		22,687,649
14	68/60	1,039,006		23,206,807		24,245,813
15	69/61	1,080,566		24,831,284		25,911,850
16	70/62	1,123,789		26,569,474		27,693,263
17	71/63	1,168,740		28,429,337		29,598,077
18	72/64	1,215,490		30,419,390		31,634,880
19	73/65	1,264,110		32,548,748		33,812,858
20	74/66	1,314,674		34,827,160		36,141,834
21	75/67	1,367,261		37,265,061		38,632,322
22	76/68	1,421,951		39,873,616		41,295,567
23	77/69	1,478,829		42,664,769		44,143,598
24	78/70	1,537,983		45,651,303		47,189,286
25	79/71	1,599,502		48,846,894		50,446,396
26	80/72	1,663,482		52,266,176		53,929,658
27	81/73	1,730,021		55,924,809		57,654,830
28	82/74	1,799,222		59,839,545		61,638,767
29	83/75	1,871,191		64,028,313		65,899,504
30	84/76	1,946,039		68,510,295		70,456,334
31	85/77	2,023,880		73,306,016		75,329,896
32	86/78	2,104,835		78,437,437		80,542,272
33	87/79	2,189,029		83,928,058		86,117,087
34	88/80	2,276,590		89,803,022		92,079,612
35	89/81	2,367,653		96,089,233		98,456,886
36	90/82	2,462,360		102,815,480		105,277,840
37	91/83	2,560,854		110,012,563		112,573,417
38	92/84	2,663,288		117,713,443		120,376,731
39	93/85	2,769,820		125,953,384		128,723,204
40	94/86	2,880,612		134,770,121		137,650,733

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Hypothetical Net Worth (After Providing Required Cash Flow)

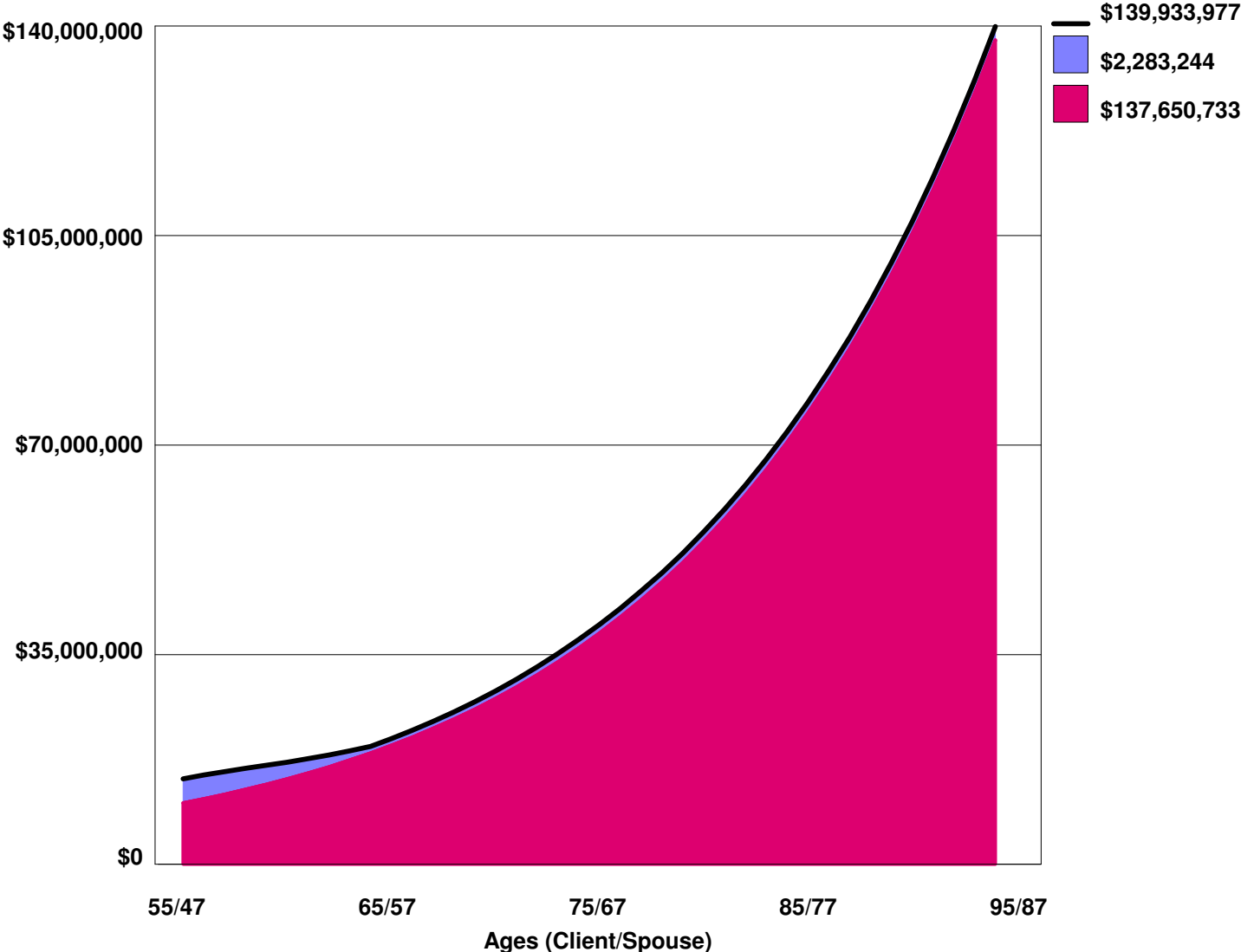
Year	M/F Ages	(1) Year End Value of Illiquid Assets	+	(2) Year End Value of Tax Exempt Assets	=	(3) Year End Hypothetical Net Worth
1	55/47	10,254,000		4,018,004		14,272,004
2	56/48	10,953,060		3,951,091		14,904,151
3	57/49	11,700,305		3,793,179		15,493,484
4	58/50	12,499,079		3,538,035		16,037,114
5	59/51	13,352,958		3,179,275		16,532,233
6	60/52	14,265,764		2,801,672		17,067,436
7	61/53	15,241,592		2,404,761		17,646,353
8	62/54	16,284,817		1,988,060		18,272,877
9	63/55	17,400,120		1,551,078		18,951,198
10	64/56	18,592,509		1,093,310		19,685,819
11	65/57	19,867,340		1,120,478		20,987,818
12	66/58	21,230,343		1,148,322		22,378,665
13	67/59	22,687,649		1,176,858		23,864,507
14	68/60	24,245,813		1,206,103		25,451,916
15	69/61	25,911,850		1,236,075		27,147,925
16	70/62	27,693,263		1,266,791		28,960,054
17	71/63	29,598,077		1,298,271		30,896,348
18	72/64	31,634,880		1,330,533		32,965,413
19	73/65	33,812,858		1,363,597		35,176,455
20	74/66	36,141,834		1,397,482		37,539,316
21	75/67	38,632,322		1,432,209		40,064,531
22	76/68	41,295,567		1,467,799		42,763,366
23	77/69	44,143,598		1,504,274		45,647,872
24	78/70	47,189,286		1,541,655		48,730,941
25	79/71	50,446,396		1,579,965		52,026,361
26	80/72	53,929,658		1,619,227		55,548,885
27	81/73	57,654,830		1,659,465		59,314,295
28	82/74	61,638,767		1,700,703		63,339,470
29	83/75	65,899,504		1,742,965		67,642,469
30	84/76	70,456,334		1,786,278		72,242,612
31	85/77	75,329,896		1,830,667		77,160,563
32	86/78	80,542,272		1,876,159		82,418,431
33	87/79	86,117,087		1,922,782		88,039,869
34	88/80	92,079,612		1,970,563		94,050,175
35	89/81	98,456,886		2,019,532		100,476,418
36	90/82	105,277,840		2,069,717		107,347,557
37	91/83	112,573,417		2,121,150		114,694,567
38	92/84	120,376,731		2,173,861		122,550,592
39	93/85	128,723,204		2,227,882		130,951,086
40	94/86	137,650,733		2,283,244		139,933,977

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Hypothetical Net Worth (After Providing Required Cash Flow) 40 Year Analysis



At Year 40  
Hypothetical Net Worth — \$139,933,977  
Tax Exempt Assets — \$2,283,244  
Illiquid Assets — \$137,650,733

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Wealth Transfer Summary (After Providing Required Cash Flow)

Note from Bob: The arrows at the bottom of this report show the impact of estate taxes has been eliminated. (Year 40 is the Hamiltons' joint life expectancy.)

Year	M/F Ages	(1) Total Estate Assets*	(2) Total Transfer Taxes**	(3) Net Estate to Heirs	(4) Year End Total Assets Outside the Estate	(5) Year End Wealth Transferred to Heirs
1	55/47	14,272,004	1,965,122	12,306,882	56,062,888	68,369,770
2	56/48	14,904,151	2,161,359	12,742,792	54,125,776	66,868,568
3	57/49	15,493,484	2,370,001	13,123,483	52,188,664	65,312,147
4	58/50	16,037,114	2,588,739	13,448,375	50,251,552	63,699,927
5	59/51	16,532,233	2,828,825	13,703,408	48,314,440	62,017,848
6	60/52	17,067,436	3,089,045	13,978,391	48,314,440	62,292,831
7	61/53	17,646,353	3,365,828	14,280,525	48,314,440	62,594,965
8	62/54	18,272,877	3,666,207	14,606,670	48,314,440	62,921,110
9	63/55	18,951,198	3,978,866	14,972,332	48,314,440	63,286,772
10	64/56	19,685,819	4,327,120	15,358,699	48,314,440	63,673,139
11	65/57	20,987,818	4,750,040	16,237,778	47,830,162	64,067,940
12	66/58	22,378,665	5,213,829	17,164,836	47,321,670	64,486,506
13	67/59	23,864,507	5,721,317	18,143,190	46,787,754	64,930,944
14	68/60	25,451,916	6,267,525	19,184,391	46,227,141	65,411,532
15	69/61	27,147,925	6,847,689	20,300,236	45,638,498	65,938,734
16	70/62	28,960,054	7,489,268	21,470,786	45,020,423	66,491,209
17	71/63	30,896,348	8,171,963	22,724,385	44,371,444	67,095,829
18	72/64	32,965,413	8,915,733	24,049,680	43,690,017	67,739,697
19	73/65	35,176,455	9,716,813	25,459,642	42,974,517	68,434,159
20	74/66	37,539,316	10,579,729	26,959,587	42,223,243	69,182,830
21	75/67	40,064,531	11,509,327	28,555,204	41,434,406	69,989,610
22	76/68	42,763,366	12,518,792	30,244,574	40,606,126	70,850,700
23	77/69	45,647,872	13,605,664	32,042,208	39,736,432	71,778,640
24	78/70	48,730,941	14,767,876	33,963,065	38,823,254	72,786,319
25	79/71	52,026,361	16,027,769	35,998,592	37,864,416	73,863,008
26	80/72	55,548,885	17,384,131	38,164,754	36,857,637	75,022,391
27	81/73	59,314,295	18,836,219	40,478,076	35,800,519	76,278,595
28	82/74	63,339,470	20,407,799	42,931,671	34,690,545	77,622,216
29	83/75	67,642,469	22,099,179	45,543,290	33,525,072	79,068,362
30	84/76	72,242,612	23,911,245	48,331,367	32,301,326	80,632,693
31	85/77	77,160,563	25,869,502	51,291,061	31,016,392	82,307,453
32	86/78	82,418,431	27,968,121	54,450,310	29,667,212	84,117,522
33	87/79	88,039,869	30,225,983	57,813,886	29,209,667	87,023,553
34	88/80	94,050,175	32,654,724	61,395,451	32,115,701	93,511,152
35	89/81	100,476,418	35,266,796	65,209,622	35,256,687	100,466,309
36	90/82	107,347,557	38,067,520	69,280,037	38,646,135	107,926,172
37	91/83	114,694,567	41,079,144	73,615,423	42,298,611	115,914,034
38	92/84	122,550,592	44,316,915	78,233,677	46,228,163	124,461,840
39	93/85	130,951,086	47,789,143	83,161,943	50,448,511	133,610,454
40	94/86	139,933,977	51,521,273	88,412,704	54,974,347	143,387,051



\*Net of cash flow provided

\*\*See Transfer Tax Details report for details.

This page may include non-guaranteed life insurance values. If so, actual results are likely to vary. This page is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

Summary at Life Expectancy (Year 40)

→ Total Estate Assets	\$ 139,933,977
→ Wealth Transferred to Heirs	\$ 143,387,051



# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Wealth Transfer Details

Year	M/F Ages	(1) Proposed Survivor Life Insurance Net Death Benefit* Outside the Estate	(2) Total Assets Outside the Estate
1	55/47	56,062,888	56,062,888
2	56/48	54,125,776	54,125,776
3	57/49	52,188,664	52,188,664
4	58/50	50,251,552	50,251,552
5	59/51	48,314,440	48,314,440
6	60/52	48,314,440	48,314,440
7	61/53	48,314,440	48,314,440
8	62/54	48,314,440	48,314,440
9	63/55	48,314,440	48,314,440
10	64/56	48,314,440	48,314,440
11	65/57	47,830,162	47,830,162
12	66/58	47,321,670	47,321,670
13	67/59	46,787,754	46,787,754
14	68/60	46,227,141	46,227,141
15	69/61	45,638,498	45,638,498
16	70/62	45,020,423	45,020,423
17	71/63	44,371,444	44,371,444
18	72/64	43,690,017	43,690,017
19	73/65	42,974,517	42,974,517
20	74/66	42,223,243	42,223,243
21	75/67	41,434,406	41,434,406
22	76/68	40,606,126	40,606,126
23	77/69	39,736,432	39,736,432
24	78/70	38,823,254	38,823,254
25	79/71	37,864,416	37,864,416
26	80/72	36,857,637	36,857,637
27	81/73	35,800,519	35,800,519
28	82/74	34,690,545	34,690,545
29	83/75	33,525,072	33,525,072
30	84/76	32,301,326	32,301,326
31	85/77	31,016,392	31,016,392
32	86/78	29,667,212	29,667,212
33	87/79	29,209,667	29,209,667
34	88/80	32,115,701	32,115,701
35	89/81	35,256,687	35,256,687
36	90/82	38,646,135	38,646,135
37	91/83	42,298,611	42,298,611
38	92/84	46,228,163	46,228,163
39	93/85	50,448,511	50,448,511
40	94/86	54,974,347	54,974,347

\*Reduced by loan from third party.

Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Transfer Tax Details

Year	M/F Ages	(1) Liquid Assets	+	(2) Illiquid Assets	=	(3) Total Estate Assets	(4) Taxable Estate Before State Death Tax Deduction	(5) State Death Tax*	(6) Taxable Estate Subject to Federal Estate Tax (4) - (5)	(7) Remaining Available Unified Credit Equivalent**	(8) Federal Estate Tax	(9) Total Transfer Taxes (5)+(8)
1	55/47	4,018,004		10,254,000		14,272,004	14,272,004	1,027,200	13,244,804	10,900,000	937,922	1,965,122
2	56/48	3,951,091		10,953,060		14,904,151	14,904,151	1,097,687	13,806,464	11,147,283	1,063,672	2,161,359
3	57/49	3,793,179		11,700,305		15,493,484	15,493,484	1,172,609	14,320,875	11,327,396	1,197,392	2,370,001
4	58/50	3,538,035		12,499,079		16,037,114	16,037,114	1,251,465	14,785,649	11,442,464	1,337,274	2,588,739
5	59/51	3,179,275		13,352,958		16,532,233	16,532,233	1,334,962	15,197,271	11,462,614	1,493,863	2,828,825
6	60/52	2,801,672		14,265,764		17,067,436	17,067,436	1,422,836	15,644,600	11,479,078	1,666,209	3,089,045
7	61/53	2,404,761		15,241,592		17,646,353	17,646,353	1,516,050	16,130,303	11,505,857	1,849,778	3,365,828
8	62/54	1,988,060		16,284,817		18,272,877	18,272,877	1,614,393	16,658,484	11,528,950	2,051,814	3,666,207
9	63/55	1,551,078		17,400,120		18,951,198	18,951,198	1,718,884	17,232,314	11,582,358	2,259,982	3,978,866
10	64/56	1,093,310		18,592,509		19,685,819	19,685,819	1,829,374	17,856,445	11,612,080	2,497,746	4,327,120
11	65/57	1,120,478		19,867,340		20,987,818	20,987,818	1,959,574	19,028,244	12,052,080	2,790,466	4,750,040
12	66/58	1,148,322		21,230,343		22,378,665	22,378,665	2,098,659	20,280,006	12,492,080	3,115,170	5,213,829
13	67/59	1,176,858		22,687,649		23,864,507	23,864,507	2,247,243	21,617,264	12,932,080	3,474,074	5,721,317
14	68/60	1,206,103		24,245,813		25,451,916	25,451,916	2,405,984	23,045,932	13,392,080	3,861,541	6,267,525
15	69/61	1,236,075		25,911,850		27,147,925	27,147,925	2,575,585	24,572,340	13,892,080	4,272,104	6,847,689
16	70/62	1,266,791		27,693,263		28,960,054	28,960,054	2,756,797	26,203,257	14,372,080	4,732,471	7,489,268
17	71/63	1,298,271		29,598,077		30,896,348	30,896,348	2,950,427	27,945,921	14,892,080	5,221,536	8,171,963
18	72/64	1,330,533		31,634,880		32,965,413	32,965,413	3,157,333	29,808,080	15,412,080	5,758,400	8,915,733
19	73/65	1,363,597		33,812,858		35,176,455	35,176,455	3,378,438	31,798,017	15,952,080	6,338,375	9,716,813
20	74/66	1,397,482		36,141,834		37,539,316	37,539,316	3,614,724	33,924,592	16,512,080	6,965,005	10,579,729
21	75/67	1,432,209		38,632,322		40,064,531	40,064,531	3,867,245	36,197,286	17,092,080	7,642,082	11,509,327
22	76/68	1,467,799		41,295,567		42,763,366	42,763,366	4,137,129	38,626,237	17,672,080	8,381,663	12,518,792
23	77/69	1,504,274		44,143,598		45,647,872	45,647,872	4,425,579	41,222,293	18,272,080	9,180,085	13,605,664
24	78/70	1,541,655		47,189,286		48,730,941	48,730,941	4,733,886	43,997,055	18,912,080	10,033,990	14,767,876
25	79/71	1,579,965		50,446,396		52,026,361	52,026,361	5,063,428	46,962,933	19,552,080	10,964,341	16,027,769
26	80/72	1,619,227		53,929,658		55,548,885	55,548,885	5,415,681	50,133,204	20,212,080	11,968,450	17,384,131
27	81/73	1,659,465		57,654,830		59,314,295	59,314,295	5,792,222	53,522,073	20,912,080	13,043,997	18,836,219
28	82/74	1,700,703		61,638,767		63,339,470	63,339,470	6,194,739	57,144,731	21,612,080	14,213,060	20,407,799
29	83/75	1,742,965		65,899,504		67,642,469	67,642,469	6,625,039	61,017,430	22,332,080	15,474,140	22,099,179
30	84/76	1,786,278		70,456,334		72,242,612	72,242,612	7,085,053	65,157,559	23,092,080	16,826,192	23,911,245
31	85/77	1,830,667		75,329,896		77,160,563	77,160,563	7,576,848	69,583,715	23,852,080	18,292,654	25,869,502
32	86/78	1,876,159		80,542,272		82,418,431	82,418,431	8,102,635	74,315,796	24,652,080	19,865,486	27,968,121
33	87/79	1,922,782		86,117,087		88,039,869	88,039,869	8,664,779	79,375,090	25,472,080	21,561,204	30,225,983
34	88/80	1,970,563		92,079,612		94,050,175	94,050,175	9,265,810	84,784,365	26,312,080	23,388,914	32,654,724
35	89/81	2,019,532		98,456,886		100,476,418	100,476,418	9,908,434	90,567,984	27,172,080	25,358,362	35,266,796
36	90/82	2,069,717		105,277,840		107,347,557	107,347,557	10,595,548	96,752,009	28,072,080	27,471,972	38,067,520
37	91/83	2,121,150		112,573,417		114,694,567	114,694,567	11,330,249	103,364,318	28,992,080	29,748,895	41,079,144
38	92/84	2,173,861		120,376,731		122,550,592	122,550,592	12,115,851	110,434,741	29,932,080	32,201,064	44,316,915
39	93/85	2,227,882		128,723,204		130,951,086	130,951,086	12,955,901	117,995,185	30,912,080	34,833,242	47,789,143
40	94/86	2,283,244		137,650,733		139,933,977	139,933,977	13,854,190	126,079,787	31,912,080	37,667,083	51,521,273

Column (2) is net of any liabilities.

\*The state estate tax and/or state inheritance tax (collectively "death tax") assumes a \$4,000,000 exemption and a 10.00% tax and is an estimate. It is not based on the death tax of a particular state. Be certain to contact your legal and tax advisers for precise state death tax calculations.

\*\*Unified Credit Equivalent is indexed for inflation at 3.00%.

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Liquid Assets Available to Pay Transfer Taxes (After Providing Required Cash Flow)

Note from Bob: Column (5) indicates that liquid assets are available in all years for the transfer taxes.

Year	M/F Ages	Transfer Taxes	Available Liquid Assets			
		(1) Total Transfer Taxes	(2) Total Liquid Assets	(3) Life Insurance Death Benefit Outside the Estate	(4) Liquid Assets Available to Pay Transfer Taxes*	(5) Balance of Liquid Assets (4) - (1)
1	55/47	1,965,122	4,018,004	56,062,888	60,080,892	58,115,770
2	56/48	2,161,359	3,951,091	54,125,776	58,076,867	55,915,508
3	57/49	2,370,001	3,793,179	52,188,664	55,981,843	53,611,842
4	58/50	2,588,739	3,538,035	50,251,552	53,789,587	51,200,848
5	59/51	2,828,825	3,179,275	48,314,440	51,493,715	48,664,890
6	60/52	3,089,045	2,801,672	48,314,440	51,116,112	48,027,067
7	61/53	3,365,828	2,404,761	48,314,440	50,719,201	47,353,373
8	62/54	3,666,207	1,988,060	48,314,440	50,302,500	46,636,293
9	63/55	3,978,866	1,551,078	48,314,440	49,865,518	45,886,652
10	64/56	4,327,120	1,093,310	48,314,440	49,407,750	45,080,630
11	65/57	4,750,040	1,120,478	47,830,162	48,950,640	44,200,600
12	66/58	5,213,829	1,148,322	47,321,670	48,469,992	43,256,163
13	67/59	5,721,317	1,176,858	46,787,754	47,964,612	42,243,295
14	68/60	6,267,525	1,206,103	46,227,141	47,433,244	41,165,719
15	69/61	6,847,689	1,236,075	45,638,498	46,874,573	40,026,884
16	70/62	7,489,268	1,266,791	45,020,423	46,287,214	38,797,946
17	71/63	8,171,963	1,298,271	44,371,444	45,669,715	37,497,752
18	72/64	8,915,733	1,330,533	43,690,017	45,020,550	36,104,817
19	73/65	9,716,813	1,363,597	42,974,517	44,338,114	34,621,301
20	74/66	10,579,729	1,397,482	42,223,243	43,620,725	33,040,996
21	75/67	11,509,327	1,432,209	41,434,406	42,866,615	31,357,288
22	76/68	12,518,792	1,467,799	40,606,126	42,073,925	29,555,133
23	77/69	13,605,664	1,504,274	39,736,432	41,240,706	27,635,042
24	78/70	14,767,876	1,541,655	38,823,254	40,364,909	25,597,033
25	79/71	16,027,769	1,579,965	37,864,416	39,444,381	23,416,612
26	80/72	17,384,131	1,619,227	36,857,637	38,476,864	21,092,733
27	81/73	18,836,219	1,659,465	35,800,519	37,459,984	18,623,765
28	82/74	20,407,799	1,700,703	34,690,545	36,391,248	15,983,449
29	83/75	22,099,179	1,742,965	33,525,072	35,268,037	13,168,858
30	84/76	23,911,245	1,786,278	32,301,326	34,087,604	10,176,359
31	85/77	25,869,502	1,830,667	31,016,392	32,847,059	6,977,557
32	86/78	27,968,121	1,876,159	29,667,212	31,543,371	3,575,250
33	87/79	30,225,983	1,922,782	29,209,667	31,132,449	906,466
34	88/80	32,654,724	1,970,563	32,115,701	34,086,264	1,431,540
35	89/81	35,266,796	2,019,532	35,256,687	37,276,219	2,009,423
36	90/82	38,067,520	2,069,717	38,646,135	40,715,852	2,648,332
37	91/83	41,079,144	2,121,150	42,298,611	44,419,761	3,340,617
38	92/84	44,316,915	2,173,861	46,228,163	48,402,024	4,085,109
39	93/85	47,789,143	2,227,882	50,448,511	52,676,393	4,887,250
40	94/86	51,521,273	2,283,244	54,974,347	57,257,591	5,736,318

There are sufficient liquid assets available to cover the expected transfer taxes in all years illustrated.

\*Column 4 consists of the liquid assets listed on the report named Summary of Liquid Assets plus life insurance outside the estate.

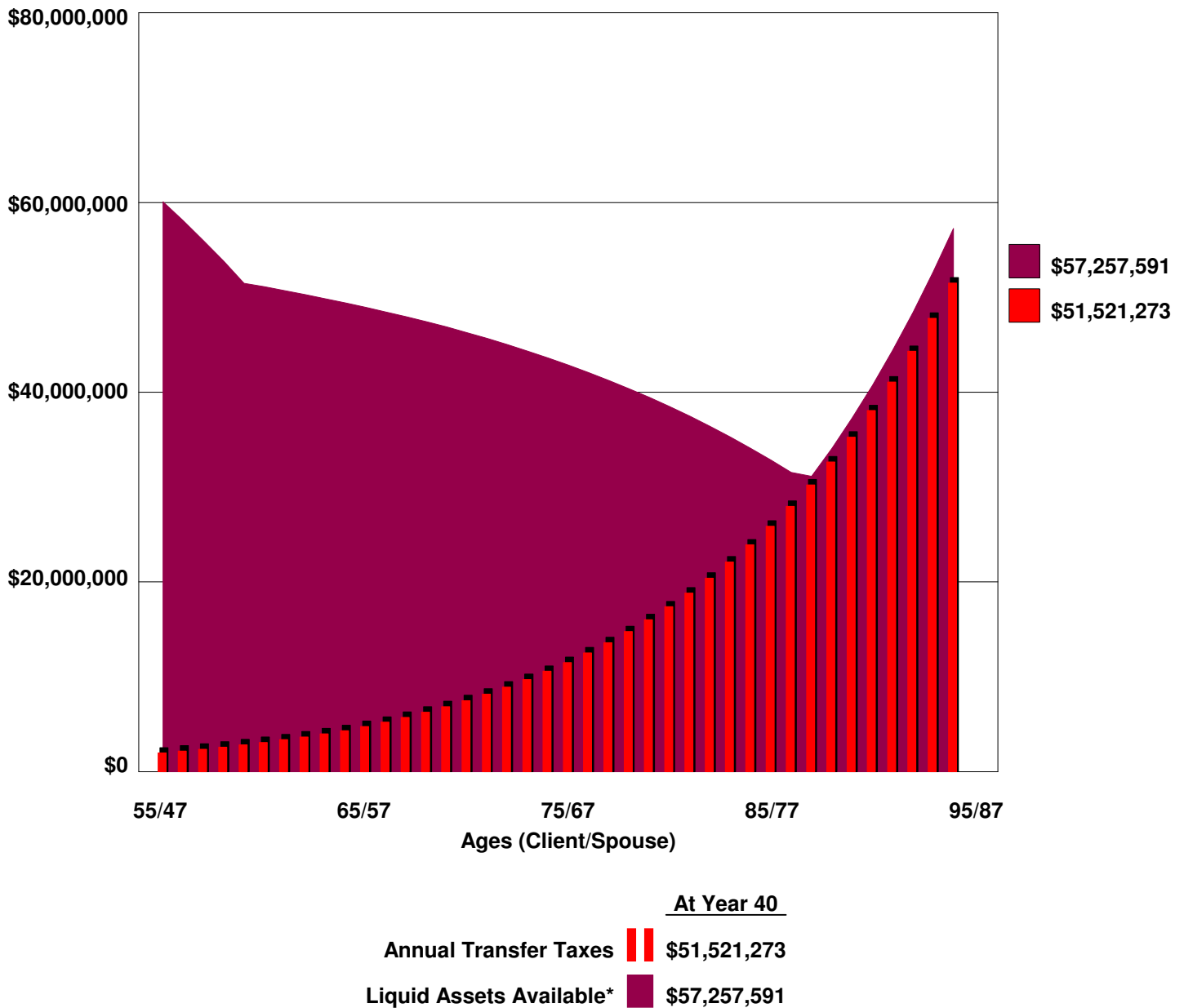
Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

# Financial Analysis: Strategy 2 - Current Plan + Premium Financing

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Liquid Assets Available to Pay Transfer Taxes (After Providing Required Cash Flow) 40 Year Analysis



There are sufficient liquid assets available to cover the expected transfer taxes in all years illustrated.

\*Available liquid assets consists of the liquid assets listed on the report named Summary of Liquid Assets plus life insurance outside the estate.

Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Cash Flow Analysis

Year	M/F Ages	Annual Cash Flow Required			Annual Cash Flow Provided		
		(1) After Tax Spendable Cash Flow Required	(2) After Tax Cash Flow for Annual Gifts	(3) Total After Tax Cash Flow Required*	(4) Expected After Tax Cash Flow	(5) After Tax Cash Flow from Tax Exempt Account	(6) Total After Tax Cash Flow Provided*
1	55/47	0	79,422	79,422	0	79,422	79,422
2	56/48	0	162,717	162,717	0	162,717	162,717
3	57/49	0	249,887	249,887	0	249,887	249,887
4	58/50	0	340,932	340,932	0	340,932	340,932
5	59/51	0	435,850	435,850	0	435,850	435,850
6	60/52	0	445,536	445,536	0	445,536	445,536
7	61/53	0	455,221	455,221	0	455,221	455,221
8	62/54	0	464,907	464,907	0	464,907	464,907
9	63/55	0	474,592	474,592	0	474,592	474,592
10	64/56	0	484,278	484,278	0	484,278	484,278
11	65/57	0	0	0	0	0	0
12	66/58	0	0	0	0	0	0
13	67/59	0	0	0	0	0	0
14	68/60	0	0	0	0	0	0
15	69/61	0	0	0	0	0	0
16	70/62	0	0	0	0	0	0
17	71/63	0	0	0	0	0	0
18	72/64	0	0	0	0	0	0
19	73/65	0	0	0	0	0	0
20	74/66	0	0	0	0	0	0
21	75/67	0	0	0	0	0	0
22	76/68	0	0	0	0	0	0
23	77/69	0	0	0	0	0	0
24	78/70	0	0	0	0	0	0
25	79/71	0	0	0	0	0	0
26	80/72	0	0	0	0	0	0
27	81/73	0	0	0	0	0	0
28	82/74	0	0	0	0	0	0
29	83/75	0	0	0	0	0	0
30	84/76	0	0	0	0	0	0
31	85/77	0	0	0	0	0	0
32	86/78	0	0	0	0	0	0
33	87/79	0	0	0	0	0	0
34	88/80	0	0	0	0	0	0
35	89/81	0	0	0	0	0	0
36	90/82	0	0	0	0	0	0
37	91/83	0	0	0	0	0	0
38	92/84	0	0	0	0	0	0
39	93/85	0	0	0	0	0	0
40	94/86	0	0	0	0	0	0
		0	3,593,342	3,593,342	0	3,593,342	3,593,342

\*IMPORTANT NOTE: For this plan to be financially sound, column (6) must be sufficient to provide the values in column (3).

Column (2): see "Gifting Cash Flow Details".  
 Column (4): see "Expected Cash Flow".  
 Column (5): see "Details of Tax Exempt Account".

# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Gifting Cash Flow Details

Year	M/F Ages	(1) Gift to Trust for Loan Interest	(2) Total After Tax Cash Flow for Gifts
1	55/47	79,422	79,422
2	56/48	162,717	162,717
3	57/49	249,887	249,887
4	58/50	340,932	340,932
5	59/51	435,850	435,850
6	60/52	445,536	445,536
7	61/53	455,221	455,221
8	62/54	464,907	464,907
9	63/55	474,592	474,592
10	64/56	484,278	484,278
11	65/57	0	0
12	66/58	0	0
13	67/59	0	0
14	68/60	0	0
15	69/61	0	0
16	70/62	0	0
17	71/63	0	0
18	72/64	0	0
19	73/65	0	0
20	74/66	0	0
21	75/67	0	0
22	76/68	0	0
23	77/69	0	0
24	78/70	0	0
25	79/71	0	0
26	80/72	0	0
27	81/73	0	0
28	82/74	0	0
29	83/75	0	0
30	84/76	0	0
31	85/77	0	0
32	86/78	0	0
33	87/79	0	0
34	88/80	0	0
35	89/81	0	0
36	90/82	0	0
37	91/83	0	0
38	92/84	0	0
39	93/85	0	0
40	94/86	0	0
		3,593,342	3,593,342

# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Details of Tax Exempt Account\*

		Tax Exempt Assets Initial Value 4,000,000		Tax Exempt Yield 3.00%		
Year	M/F Ages	(1) Beginning of Year Balance in Account	(2) Tax Exempt Account Withdrawal	(3) Balance in Account to Accrue	(4) Tax Exempt Interest Earned	(5) Net Year End Value of Account
1	55/47	4,000,000	79,422	3,920,578	117,617	4,018,004
2	56/48	4,018,004	162,717	3,855,287	115,659	3,951,091
3	57/49	3,951,091	249,887	3,701,204	111,036	3,793,179
4	58/50	3,793,179	340,932	3,452,247	103,567	3,538,035
5	59/51	3,538,035	435,850	3,102,185	93,066	3,179,275
6	60/52	3,179,275	445,536	2,733,739	82,012	2,801,672
7	61/53	2,801,672	455,221	2,346,451	70,394	2,404,761
8	62/54	2,404,761	464,907	1,939,854	58,196	1,988,060
9	63/55	1,988,060	474,592	1,513,468	45,404	1,551,078
10	64/56	1,551,078	484,278	1,066,800	32,004	1,093,310
11	65/57	1,093,310	0	1,093,310	32,799	1,120,478
12	66/58	1,120,478	0	1,120,478	33,614	1,148,322
13	67/59	1,148,322	0	1,148,322	34,450	1,176,858
14	68/60	1,176,858	0	1,176,858	35,306	1,206,103
15	69/61	1,206,103	0	1,206,103	36,183	1,236,075
16	70/62	1,236,075	0	1,236,075	37,082	1,266,791
17	71/63	1,266,791	0	1,266,791	38,004	1,298,271
18	72/64	1,298,271	0	1,298,271	38,948	1,330,533
19	73/65	1,330,533	0	1,330,533	39,916	1,363,597
20	74/66	1,363,597	0	1,363,597	40,908	1,397,482
21	75/67	1,397,482	0	1,397,482	41,924	1,432,209
22	76/68	1,432,209	0	1,432,209	42,966	1,467,799
23	77/69	1,467,799	0	1,467,799	44,034	1,504,274
24	78/70	1,504,274	0	1,504,274	45,128	1,541,655
25	79/71	1,541,655	0	1,541,655	46,250	1,579,965
26	80/72	1,579,965	0	1,579,965	47,399	1,619,227
27	81/73	1,619,227	0	1,619,227	48,577	1,659,465
28	82/74	1,659,465	0	1,659,465	49,784	1,700,703
29	83/75	1,700,703	0	1,700,703	51,021	1,742,965
30	84/76	1,742,965	0	1,742,965	52,289	1,786,278
31	85/77	1,786,278	0	1,786,278	53,588	1,830,667
32	86/78	1,830,667	0	1,830,667	54,920	1,876,159
33	87/79	1,876,159	0	1,876,159	56,285	1,922,782
34	88/80	1,922,782	0	1,922,782	57,683	1,970,563
35	89/81	1,970,563	0	1,970,563	59,117	2,019,532
36	90/82	2,019,532	0	2,019,532	60,586	2,069,717
37	91/83	2,069,717	0	2,069,717	62,092	2,121,150
38	92/84	2,121,150	0	2,121,150	63,635	2,173,861
39	93/85	2,173,861	0	2,173,861	65,216	2,227,882
40	94/86	2,227,882	0	2,227,882	66,836	2,283,244
			3,593,342		2,265,495	

\*Assumes yield is not subject to income tax.  
Column (5) has been reduced by an assumed management fee of 0.50%.



# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Summary of Illiquid Assets

Year	M/F Ages	(1) Principal Residence (4.00% Growth)	+	(2) Investment Real Estate (7.00% Growth)	=	(3) Total Illiquid Assets
1	55/47	624,000		9,630,000		10,254,000
2	56/48	648,960		10,304,100		10,953,060
3	57/49	674,918		11,025,387		11,700,305
4	58/50	701,915		11,797,164		12,499,079
5	59/51	729,992		12,622,966		13,352,958
6	60/52	759,191		13,506,573		14,265,764
7	61/53	789,559		14,452,033		15,241,592
8	62/54	821,141		15,463,676		16,284,817
9	63/55	853,987		16,546,133		17,400,120
10	64/56	888,147		17,704,362		18,592,509
11	65/57	923,672		18,943,668		19,867,340
12	66/58	960,619		20,269,724		21,230,343
13	67/59	999,044		21,688,605		22,687,649
14	68/60	1,039,006		23,206,807		24,245,813
15	69/61	1,080,566		24,831,284		25,911,850
16	70/62	1,123,789		26,569,474		27,693,263
17	71/63	1,168,740		28,429,337		29,598,077
18	72/64	1,215,490		30,419,390		31,634,880
19	73/65	1,264,110		32,548,748		33,812,858
20	74/66	1,314,674		34,827,160		36,141,834
21	75/67	1,367,261		37,265,061		38,632,322
22	76/68	1,421,951		39,873,616		41,295,567
23	77/69	1,478,829		42,664,769		44,143,598
24	78/70	1,537,983		45,651,303		47,189,286
25	79/71	1,599,502		48,846,894		50,446,396
26	80/72	1,663,482		52,266,176		53,929,658
27	81/73	1,730,021		55,924,809		57,654,830
28	82/74	1,799,222		59,839,545		61,638,767
29	83/75	1,871,191		64,028,313		65,899,504
30	84/76	1,946,039		68,510,295		70,456,334
31	85/77	2,023,880		73,306,016		75,329,896
32	86/78	2,104,835		78,437,437		80,542,272
33	87/79	2,189,029		83,928,058		86,117,087
34	88/80	2,276,590		89,803,022		92,079,612
35	89/81	2,367,653		96,089,233		98,456,886
36	90/82	2,462,360		102,815,480		105,277,840
37	91/83	2,560,854		110,012,563		112,573,417
38	92/84	2,663,288		117,713,443		120,376,731
39	93/85	2,769,820		125,953,384		128,723,204
40	94/86	2,880,612		134,770,121		137,650,733

# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Hypothetical Net Worth (After Providing Required Cash Flow)

Note from Bob: Column (2) is the "forgotten money" of the cash value of the trust-owned policy after the bank loan is repaid at the beginning of year 11.

Year	M/F Ages	(1) Year End Value of Illiquid Assets	(2) Year End Value of Life Insurance Assets	(3) Year End Value of Tax Exempt Assets	(4) Year End Hypothetical Net Worth
1	55/47	10,254,000	0	4,018,004	14,272,004
2	56/48	10,953,060	0	3,951,091	14,904,151
3	57/49	11,700,305	0	3,793,179	15,493,484
4	58/50	12,499,079	0	3,538,035	16,037,114
5	59/51	13,352,958	0	3,179,275	16,532,233
6	60/52	14,265,764	0	2,801,672	17,067,436
7	61/53	15,241,592	0	2,404,761	17,646,353
8	62/54	16,284,817	0	1,988,060	18,272,877
9	63/55	17,400,120	0	1,551,078	18,951,198
10	64/56	18,592,509	0	1,093,310	19,685,819
11	65/57	19,867,340	1,927,865	1,120,478	22,915,683
12	66/58	21,230,343	2,030,610	1,148,322	24,409,275
13	67/59	22,687,649	2,451,427	1,176,858	26,315,934
14	68/60	24,245,813	2,915,832	1,206,103	28,367,748
15	69/61	25,911,850	3,427,505	1,236,075	30,575,430
16	70/62	27,693,263	3,990,192	1,266,791	32,950,246
17	71/63	29,598,077	4,607,630	1,298,271	35,503,978
18	72/64	31,634,880	5,283,893	1,330,533	38,249,306
19	73/65	33,812,858	6,023,189	1,363,597	41,199,644
20	74/66	36,141,834	6,829,857	1,397,482	44,369,173
21	75/67	38,632,322	7,708,143	1,432,209	47,772,674
22	76/68	41,295,567	8,662,517	1,467,799	51,425,883
23	77/69	44,143,598	9,697,777	1,504,274	55,345,649
24	78/70	47,189,286	10,818,679	1,541,655	59,549,620
25	79/71	50,446,396	12,031,304	1,579,965	64,057,665
26	80/72	53,929,658	13,343,899	1,619,227	68,892,784
27	81/73	57,654,830	14,764,509	1,659,465	74,078,804
28	82/74	61,638,767	16,304,245	1,700,703	79,643,715
29	83/75	65,899,504	17,975,682	1,742,965	85,618,151
30	84/76	70,456,334	19,795,159	1,786,278	92,037,771
31	85/77	75,329,896	21,783,771	1,830,667	98,944,334
32	86/78	80,542,272	23,972,485	1,876,159	106,390,916
33	87/79	86,117,087	26,402,091	1,922,782	114,441,960
34	88/80	92,079,612	29,098,911	1,970,563	123,149,086
35	89/81	98,456,886	32,015,952	2,019,532	132,492,370
36	90/82	105,277,840	35,165,905	2,069,717	142,513,462
37	91/83	112,573,417	38,562,457	2,121,150	153,257,024
38	92/84	120,376,731	42,218,791	2,173,861	164,769,383
39	93/85	128,723,204	46,147,769	2,227,882	177,098,855
40	94/86	137,650,733	50,363,167	2,283,244	190,297,144

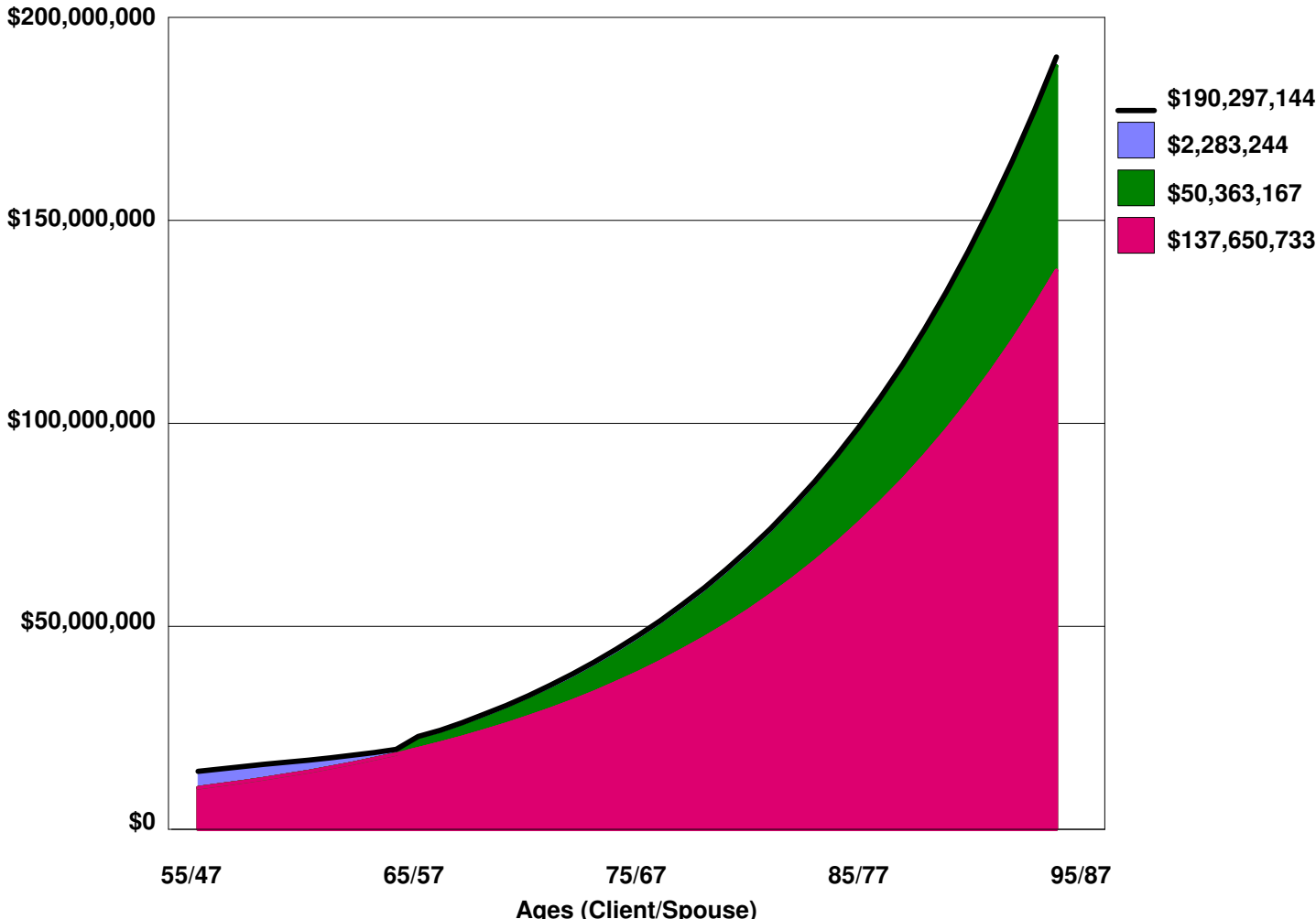
Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Hypothetical Net Worth (After Providing Required Cash Flow) 40 Year Analysis



At Year 40

Hypothetical Net Worth	—	\$190,297,144
Tax Exempt Assets	■	\$2,283,244
Life Insurance Cash Values	■	\$50,363,167
Illiquid Assets	■	\$137,650,733

Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Wealth Transfer Summary (After Providing Required Cash Flow)

Note from Bob: The arrows at the bottom of this report show the impact of estate taxes has been eliminated.

Year	M/F Ages	(1) Total Estate Assets*	(2) Total Transfer Taxes**	(3) Net Estate to Heirs	(4) Year End Total Assets Outside the Estate	(5) Year End Wealth Transferred to Heirs
1	55/47	14,272,004	1,965,122	12,306,882	56,062,888	68,369,770
2	56/48	14,904,151	2,161,359	12,742,792	54,125,776	66,868,568
3	57/49	15,493,484	2,370,001	13,123,483	52,188,664	65,312,147
4	58/50	16,037,114	2,588,739	13,448,375	50,251,552	63,699,927
5	59/51	16,532,233	2,828,825	13,703,408	48,314,440	62,017,848
6	60/52	17,067,436	3,089,045	13,978,391	48,314,440	62,292,831
7	61/53	17,646,353	3,365,828	14,280,525	48,314,440	62,594,965
8	62/54	18,272,877	3,666,207	14,606,670	48,314,440	62,921,110
9	63/55	18,951,198	3,978,866	14,972,332	48,314,440	63,286,772
10	64/56	19,685,819	4,327,120	15,358,699	48,314,440	63,673,139
11	65/57	20,987,818	4,750,040	16,237,778	47,830,162	64,067,940
12	66/58	22,378,665	5,213,829	17,164,836	47,321,670	64,486,506
13	67/59	23,864,507	5,721,317	18,143,190	46,787,754	64,930,944
14	68/60	25,451,916	6,267,525	19,184,391	46,227,141	65,411,532
15	69/61	27,147,925	6,847,689	20,300,236	45,638,498	65,938,734
16	70/62	28,960,054	7,489,268	21,470,786	45,020,423	66,491,209
17	71/63	30,896,348	8,171,963	22,724,385	44,371,444	67,095,829
18	72/64	32,965,413	8,915,733	24,049,680	43,690,017	67,739,697
19	73/65	35,176,455	9,716,813	25,459,642	42,974,517	68,434,159
20	74/66	37,539,316	10,579,729	26,959,587	42,223,243	69,182,830
21	75/67	40,064,531	11,509,327	28,555,204	41,434,406	69,989,610
22	76/68	42,763,366	12,518,792	30,244,574	40,606,126	70,850,700
23	77/69	45,647,872	13,605,664	32,042,208	39,736,432	71,778,640
24	78/70	48,730,941	14,767,876	33,963,065	38,823,254	72,786,319
25	79/71	52,026,361	16,027,769	35,998,592	37,864,416	73,863,008
26	80/72	55,548,885	17,384,131	38,164,754	36,857,637	75,022,391
27	81/73	59,314,295	18,836,219	40,478,076	35,800,519	76,278,595
28	82/74	63,339,470	20,407,799	42,931,671	34,690,545	77,622,216
29	83/75	67,642,469	22,099,179	45,543,290	33,525,072	79,068,362
30	84/76	72,242,612	23,911,245	48,331,367	32,301,326	80,632,693
31	85/77	77,160,563	25,869,502	51,291,061	31,016,392	82,307,453
32	86/78	82,418,431	27,968,121	54,450,310	29,667,212	84,117,522
33	87/79	88,039,869	30,225,983	57,813,886	29,209,667	87,023,553
34	88/80	94,050,175	32,654,724	61,395,451	32,115,701	93,511,152
35	89/81	100,476,418	35,266,796	65,209,622	35,256,687	100,466,309
36	90/82	107,347,557	38,067,520	69,280,037	38,646,135	107,926,172
37	91/83	114,694,567	41,079,144	73,615,423	42,298,611	115,914,034
38	92/84	122,550,592	44,316,915	78,233,677	46,228,163	124,461,840
39	93/85	130,951,086	47,789,143	83,161,943	50,448,511	133,610,454
40	94/86	139,933,977	51,521,273	88,412,704	54,974,347	143,387,051



\*Net of cash flow provided

\*\*See Transfer Tax Details report for details.

This page may include non-guaranteed life insurance values. If so, actual results are likely to vary. This page is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

Summary at Life Expectancy (Year 40)

→ Total Estate Assets	\$ 139,933,977
→ Wealth Transferred to Heirs	\$ 143,387,051

# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Wealth Transfer Details

Year	M/F Ages	(1) Proposed Survivor Life Insurance Net Death Benefit* Outside the Estate	(2) Total Assets Outside the Estate
1	55/47	56,062,888	56,062,888
2	56/48	54,125,776	54,125,776
3	57/49	52,188,664	52,188,664
4	58/50	50,251,552	50,251,552
5	59/51	48,314,440	48,314,440
6	60/52	48,314,440	48,314,440
7	61/53	48,314,440	48,314,440
8	62/54	48,314,440	48,314,440
9	63/55	48,314,440	48,314,440
10	64/56	48,314,440	48,314,440
11	65/57	47,830,162	47,830,162
12	66/58	47,321,670	47,321,670
13	67/59	46,787,754	46,787,754
14	68/60	46,227,141	46,227,141
15	69/61	45,638,498	45,638,498
16	70/62	45,020,423	45,020,423
17	71/63	44,371,444	44,371,444
18	72/64	43,690,017	43,690,017
19	73/65	42,974,517	42,974,517
20	74/66	42,223,243	42,223,243
21	75/67	41,434,406	41,434,406
22	76/68	40,606,126	40,606,126
23	77/69	39,736,432	39,736,432
24	78/70	38,823,254	38,823,254
25	79/71	37,864,416	37,864,416
26	80/72	36,857,637	36,857,637
27	81/73	35,800,519	35,800,519
28	82/74	34,690,545	34,690,545
29	83/75	33,525,072	33,525,072
30	84/76	32,301,326	32,301,326
31	85/77	31,016,392	31,016,392
32	86/78	29,667,212	29,667,212
33	87/79	29,209,667	29,209,667
34	88/80	32,115,701	32,115,701
35	89/81	35,256,687	35,256,687
36	90/82	38,646,135	38,646,135
37	91/83	42,298,611	42,298,611
38	92/84	46,228,163	46,228,163
39	93/85	50,448,511	50,448,511
40	94/86	54,974,347	54,974,347

\*Reduced by loan from third party.

Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Transfer Tax Details

Year	M/F Ages	(1) Total Estate Assets	(2) Taxable Estate Before State Death Tax Deduction	(3) State Death Tax*	(4) Taxable Estate Subject to Federal Estate Tax (2) - (3)	(5) Remaining Available Unified Credit Equivalent**	(6) Federal Estate Tax	(7) Total Transfer Taxes (3)+(6)
1	55/47	14,272,004	14,272,004	1,027,200	13,244,804	10,900,000	937,922	1,965,122
2	56/48	14,904,151	14,904,151	1,097,687	13,806,464	11,147,283	1,063,672	2,161,359
3	57/49	15,493,484	15,493,484	1,172,609	14,320,875	11,327,396	1,197,392	2,370,001
4	58/50	16,037,114	16,037,114	1,251,465	14,785,649	11,442,464	1,337,274	2,588,739
5	59/51	16,532,233	16,532,233	1,334,962	15,197,271	11,462,614	1,493,863	2,828,825
6	60/52	17,067,436	17,067,436	1,422,836	15,644,600	11,479,078	1,666,209	3,089,045
7	61/53	17,646,353	17,646,353	1,516,050	16,130,303	11,505,857	1,849,778	3,365,828
8	62/54	18,272,877	18,272,877	1,614,393	16,658,484	11,528,950	2,051,814	3,666,207
9	63/55	18,951,198	18,951,198	1,718,884	17,232,314	11,582,358	2,259,982	3,978,866
10	64/56	19,685,819	19,685,819	1,829,374	17,856,445	11,612,080	2,497,746	4,327,120
11	65/57	20,987,818	20,987,818	1,959,574	19,028,244	12,052,080	2,790,466	4,750,040
12	66/58	22,378,665	22,378,665	2,098,659	20,280,006	12,492,080	3,115,170	5,213,829
13	67/59	23,864,507	23,864,507	2,247,243	21,617,264	12,932,080	3,474,074	5,721,317
14	68/60	25,451,916	25,451,916	2,405,984	23,045,932	13,392,080	3,861,541	6,267,525
15	69/61	27,147,925	27,147,925	2,575,585	24,572,340	13,892,080	4,272,104	6,847,689
16	70/62	28,960,054	28,960,054	2,756,797	26,203,257	14,372,080	4,732,471	7,489,268
17	71/63	30,896,348	30,896,348	2,950,427	27,945,921	14,892,080	5,221,536	8,171,963
18	72/64	32,965,413	32,965,413	3,157,333	29,808,080	15,412,080	5,758,400	8,915,733
19	73/65	35,176,455	35,176,455	3,378,438	31,798,017	15,952,080	6,338,375	9,716,813
20	74/66	37,539,316	37,539,316	3,614,724	33,924,592	16,512,080	6,965,005	10,579,729
21	75/67	40,064,531	40,064,531	3,867,245	36,197,286	17,092,080	7,642,082	11,509,327
22	76/68	42,763,366	42,763,366	4,137,129	38,626,237	17,672,080	8,381,663	12,518,792
23	77/69	45,647,872	45,647,872	4,425,579	41,222,293	18,272,080	9,180,085	13,605,664
24	78/70	48,730,941	48,730,941	4,733,886	43,997,055	18,912,080	10,033,990	14,767,876
25	79/71	52,026,361	52,026,361	5,063,428	46,962,933	19,552,080	10,964,341	16,027,769
26	80/72	55,548,885	55,548,885	5,415,681	50,133,204	20,212,080	11,968,450	17,384,131
27	81/73	59,314,295	59,314,295	5,792,222	53,522,073	20,912,080	13,043,997	18,836,219
28	82/74	63,339,470	63,339,470	6,194,739	57,144,731	21,612,080	14,213,060	20,407,799
29	83/75	67,642,469	67,642,469	6,625,039	61,017,430	22,332,080	15,474,140	22,099,179
30	84/76	72,242,612	72,242,612	7,085,053	65,157,559	23,092,080	16,826,192	23,911,245
31	85/77	77,160,563	77,160,563	7,576,848	69,583,715	23,852,080	18,292,654	25,869,502
32	86/78	82,418,431	82,418,431	8,102,635	74,315,796	24,652,080	19,865,486	27,968,121
33	87/79	88,039,869	88,039,869	8,664,779	79,375,090	25,472,080	21,561,204	30,225,983
34	88/80	94,050,175	94,050,175	9,265,810	84,784,365	26,312,080	23,388,914	32,654,724
35	89/81	100,476,418	100,476,418	9,908,434	90,567,984	27,172,080	25,358,362	35,266,796
36	90/82	107,347,557	107,347,557	10,595,548	96,752,009	28,072,080	27,471,972	38,067,520
37	91/83	114,694,567	114,694,567	11,330,249	103,364,318	28,992,080	29,748,895	41,079,144
38	92/84	122,550,592	122,550,592	12,115,851	110,434,741	29,932,080	32,201,064	44,316,915
39	93/85	130,951,086	130,951,086	12,955,901	117,995,185	30,912,080	34,833,242	47,789,143
40	94/86	139,933,977	139,933,977	13,854,190	126,079,787	31,912,080	37,667,083	51,521,273

\*The state estate tax and/or state inheritance tax (collectively "death tax") assumes a \$4,000,000 exemption and a 10.00% tax and is an estimate. It is not based on the death tax of a particular state. Be certain to contact your legal and tax advisers for precise state death tax calculations.

\*\*Unified Credit Equivalent is indexed for inflation at 3.00%.

# Financial Analysis: Strategy 3 - Family Net Worth Including Trust's Cash Values

Presented By: [Licensed user's name appears here]

For: Lee Hamilton & Jan Hamilton

## Liquid Assets Available to Pay Transfer Taxes (After Providing Required Cash Flow)

Note from Bob: Column (5) indicates that liquid assets are available in all years for the transfer taxes.

Year	M/F Ages	Transfer Taxes	Available Liquid Assets			
		(1) Total Transfer Taxes	(2) Total Liquid Assets	(3) Life Insurance Death Benefit Outside the Estate	(4) Liquid Assets Available to Pay Transfer Taxes*	(5) Balance of Liquid Assets (4) - (1)
1	55/47	1,965,122	4,018,004	56,062,888	60,080,892	58,115,770
2	56/48	2,161,359	3,951,091	54,125,776	58,076,867	55,915,508
3	57/49	2,370,001	3,793,179	52,188,664	55,981,843	53,611,842
4	58/50	2,588,739	3,538,035	50,251,552	53,789,587	51,200,848
5	59/51	2,828,825	3,179,275	48,314,440	51,493,715	48,664,890
6	60/52	3,089,045	2,801,672	48,314,440	51,116,112	48,027,067
7	61/53	3,365,828	2,404,761	48,314,440	50,719,201	47,353,373
8	62/54	3,666,207	1,988,060	48,314,440	50,302,500	46,636,293
9	63/55	3,978,866	1,551,078	48,314,440	49,865,518	45,886,652
10	64/56	4,327,120	1,093,310	48,314,440	49,407,750	45,080,630
11	65/57	4,750,040	1,120,478	47,830,162	48,950,640	44,200,600
12	66/58	5,213,829	1,148,322	47,321,670	48,469,992	43,256,163
13	67/59	5,721,317	1,176,858	46,787,754	47,964,612	42,243,295
14	68/60	6,267,525	1,206,103	46,227,141	47,433,244	41,165,719
15	69/61	6,847,689	1,236,075	45,638,498	46,874,573	40,026,884
16	70/62	7,489,268	1,266,791	45,020,423	46,287,214	38,797,946
17	71/63	8,171,963	1,298,271	44,371,444	45,669,715	37,497,752
18	72/64	8,915,733	1,330,533	43,690,017	45,020,550	36,104,817
19	73/65	9,716,813	1,363,597	42,974,517	44,338,114	34,621,301
20	74/66	10,579,729	1,397,482	42,223,243	43,620,725	33,040,996
21	75/67	11,509,327	1,432,209	41,434,406	42,866,615	31,357,288
22	76/68	12,518,792	1,467,799	40,606,126	42,073,925	29,555,133
23	77/69	13,605,664	1,504,274	39,736,432	41,240,706	27,635,042
24	78/70	14,767,876	1,541,655	38,823,254	40,364,909	25,597,033
25	79/71	16,027,769	1,579,965	37,864,416	39,444,381	23,416,612
26	80/72	17,384,131	1,619,227	36,857,637	38,476,864	21,092,733
27	81/73	18,836,219	1,659,465	35,800,519	37,459,984	18,623,765
28	82/74	20,407,799	1,700,703	34,690,545	36,391,248	15,983,449
29	83/75	22,099,179	1,742,965	33,525,072	35,268,037	13,168,858
30	84/76	23,911,245	1,786,278	32,301,326	34,087,604	10,176,359
31	85/77	25,869,502	1,830,667	31,016,392	32,847,059	6,977,557
32	86/78	27,968,121	1,876,159	29,667,212	31,543,371	3,575,250
33	87/79	30,225,983	1,922,782	29,209,667	31,132,449	906,466
34	88/80	32,654,724	1,970,563	32,115,701	34,086,264	1,431,540
35	89/81	35,266,796	2,019,532	35,256,687	37,276,219	2,009,423
36	90/82	38,067,520	2,069,717	38,646,135	40,715,852	2,648,332
37	91/83	41,079,144	2,121,150	42,298,611	44,419,761	3,340,617
38	92/84	44,316,915	2,173,861	46,228,163	48,402,024	4,085,109
39	93/85	47,789,143	2,227,882	50,448,511	52,676,393	4,887,250
40	94/86	51,521,273	2,283,244	54,974,347	57,257,591	5,736,318

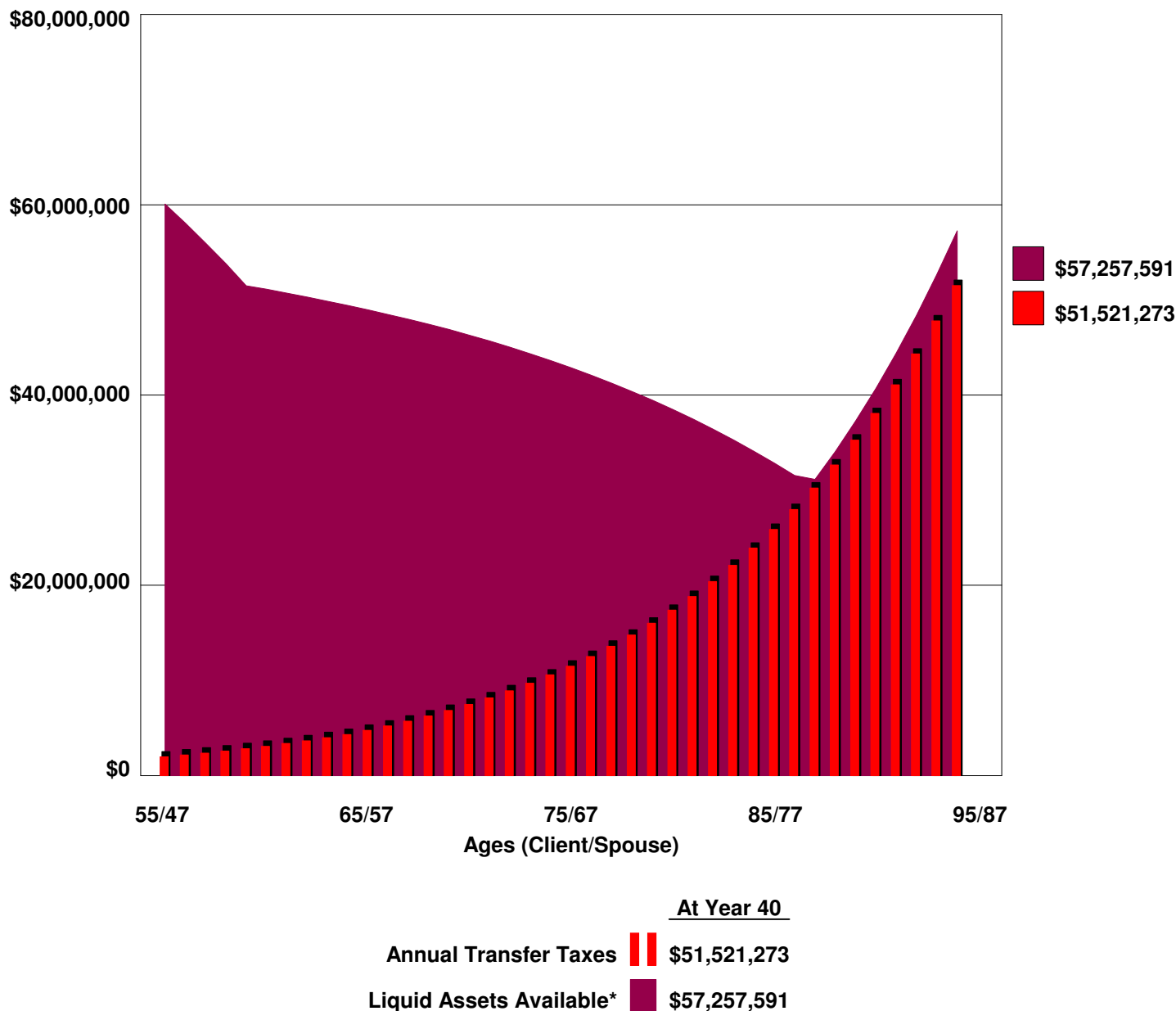
There are sufficient liquid assets available to cover the expected transfer taxes in all years illustrated.

\*Column 4 consists of the liquid assets listed on the report named Summary of Liquid Assets plus life insurance outside the estate.

Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.



## Liquid Assets Available to Pay Transfer Taxes (After Providing Required Cash Flow) 40 Year Analysis



There are sufficient liquid assets available to cover the expected transfer taxes in all years illustrated.

\*Available liquid assets consists of the liquid assets listed on the report named Summary of Liquid Assets plus life insurance outside the estate.

Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.